AG16-340

Solid Waste Collection
Transportation and Disposal Agreement

This Solid Waste Collection, Transportation and Disposal Agreement (this "Agreement") is made and entered into this the 11 day of April 2016, by and between the City of Stockbridge, hereinafter referred to as "CUSTOMER", and Waste Industries South Atlanta, LLC, a Georgia limited liability company, hereinafter referred to as "CONTRACTOR"

WITNESSETH

WHEREAS, CUSTOMER is responsible for the collection and disposal of solid waste of its residents; and

WHEREAS, CONTRACTOR is in the business of solid waste collection and desires to provide such services to CUSTOMER; and

WHEREAS, CUSTOMER issued a Request for Proposals for Sanitation Collection Services, a copy of which is attached as Exhibit A (the "RFP"); and

WHEREAS, CONTRACTOR was awarded the work under the RFP; and

WHEREAS, as a result thereof, CUSTOMER desires to engage CONTRACTOR to collect all residential solid waste from within its boundaries in accordance with the terms of this Agreement and applicable law, including, without limitation, the ordinances of the County of Henry and the State of Georgia.

NOW, THEREFORE, in consideration of the foregoing, the mutual covenants and agreements set forth herein, and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereby agree as follows:

1. Term: This Agreement shall be binding on all parties for a period of five years and eight months beginning May 1, 2016 and ending December 31, 2021 (the "Initial Term") provided that, consistent with the multi-year contractual provisions of O.C.G.A 36-60-13, this Agreement shall be automatically renewed on January 1 of each year unless either party provides written notice to the other of its intention not to renew this Agreement not less than ninety (90) days prior to the expiration of the then-current one-year period. The Initial Term will be automatically extended for five subsequent additional one-year periods (each an "Extension Term" and together with the Initial Term, the "Term") unless either party provides written notice to the other of its intention not to extend this Agreement not less than ninety (90) days prior to the expiration of the then-current term.

2. Services. Together with the services described in the RFP and CONTRACTOR'S response thereto, CUSTOMER hereby grants to CONTRACTOR the exclusive right for the collection and transportation of all residential solid waste within its boundaries from the point of pickup to the CUSTOMER owned transfer station located in the city limits of Stockbridge or, with CUSTOMER approval a solid waste disposal site in CONTRACTOR'S discretion, which

facility that has been permitted in accordance with applicable laws, rules and regulations for disposal of solid waste (the "Services"). In the event of any inconsistency between this Agreement, the RFP and CONTRACTOR's response to the RFP, this Agreement will govern, followed by CONTRACTOR's response to the RFP, followed by the RFP.

a) Residential Curbside Trash Collection - Subject to Section 3 below, each home will be provided with a 95 gallon cart to be serviced on a scheduled basis as described on Exhibit A. Homes that generate more than the cart can hold shall be encouraged by CUSTOMER's Code Enforcement Department to add a recycling cart or a second garbage cart. Bags placed outside of the cart will be collected at "No Charge" but will also be reported to CUSTOMER. Carts must be placed at the curb no later than 7:00 a.m. on the scheduled day of collection.

b) Residential Curbside Recycling Collection - All residential units who would like to participate in the curbside recycling program will be provided with a 65 gallon cart to be serviced on a scheduled basis as described on Exhibit A. The acceptable materials to be placed in the cart are subject to Section 3 below. Carts must be placed at the curb no later than 7:00 a.m. on the scheduled day of service.

c) Residential Curbside Bulk Collection. Each home will receive bulky item collection service on a scheduled basis as described on Exhibit A. Residents must call in to schedule pick-up at least 24 hours before collection day. A maximum of three items may be placed at the curb for each service. All appliances must have Freon removed by a certified technician prior to collection.

d) Residential Curbside Yard Waste Collection – Subject to Section 3 below, service will be provided on a scheduled basis as described on Exhibit A. Residents must call in to schedule pick-up at least 24 hours before collection day. Each pick up will be limited to 4 cubic yards, approximately the size of a standard pick-up truck bed, or a pile 4ft. high x 4ft. deep x 4ft. wide. Leaves and grass clippings must be bagged. Limbs and branches shall not exceed 4ft. in length.

e) Residential Backdoor Garbage Collection – Any Qualified Disabled Resident (QDR) who is unable to roll the cart to the curbside, with no other able bodied resident in their home, may receive back or side door service. The QDR must register at City Hall to be considered. The total number of QDR service locations may not exceed 3% of the total number of homes serviced.

f) Non-Standard Services – Residents may contract directly with CONTRACTOR for additional services including extra containers or frequency of pick-up as set forth on Exhibit B (the "Non-Standard Services"). Rates for Non-Standard Services are described on Exhibit B and residents requesting Non-Standard Services will be invoiced directly by CONTRACTOR in such amounts on a monthly basis. CONTRACTOR will reimburse CUSTOMER for the disposal costs associated with Non-Standard Services in the manner set forth on Exhibit B.

3. Types of Waste; Title to Waste.

a) Notwithstanding anything to the contrary herein, CONTRACTOR shall only be responsible for the collection, transportation and disposal of Acceptable Solid

Waste, and only such Acceptable Solid Waste as is disposed of in a 96-gallon CONTRACTOR-provided roll-out cart.

b) For purposes of this Agreement, "Acceptable Solid Waste" means mixed household solid waste, commercial solid waste, industrial solid waste, and mixtures of household, commercial and industrial solid waste that are permitted under the governing permits and then applicable laws to be accepted at the applicable disposal facilities and that are not otherwise Unacceptable Waste.

c) Bulk items may include waste material from a residential source, other than construction debris, with a weight or volume greater than that allowed in CONTRACTOR-provided containers, such as sofas, chairs, mattresses, other types of furniture, and appliances. All Freon must be removed prior to collection.

d) Yard Waste may be leaves, brush, grass clippings, shrub and tree prunings, discarded Christmas trees, nursery and greenhouse vegetative residuals, and vegetative matter resulting from non-commercial landscaping development and maintenance other than mining, agricultural, and silvicultural operations. All leaves and grass clippings must be containerized in a bag or box. Limbs and prunings shall be piled in an area at the curb that is no greater than 4 feet high x 4 feet wide x 4 feet deep. Limbs and branches shall not exceed 8 inches in diameter and 4 feet in length.

e) Recyclable Materials may include aluminum cans, newspapers, plastics (#1 and #2) such as milk jugs, water jugs, soft drink bottles, detergent bottles, paper, junk mail, magazines and cardboard. This list of materials may be modified as recycling capabilities and markets change. Glass is not acceptable.

f) For the purposes of this Agreement, "Acceptable Solid Waste" means mixed household solid waste and mixtures of household, commercial and industrial solid waste that are permitted under the governing permits and then applicable laws to be accepted at the applicable disposal facilities and that are not otherwise Unacceptable Waste.

g) For purposes of this Agreement, "Unacceptable Solid Waste" means:

(i) any material which by reason of its composition characteristics or quantity is hazardous waste as defined in the Resource Conservation and Recovery Act of 1976, 42 U.S.C. 6901 et seq., and the regulations thereunder or any material which by reason of its composition or characteristics is hazardous waste, a hazardous substance or hazardous material as defined in or under any other federal, state or local law, and the applicable regulations thereunder, and any other material which any governmental agency or unit having or claiming appropriate jurisdiction shall determine from time to time to be harmful, toxic or dangerous, or otherwise ineligible for disposal at the applicable disposal facility;

(ii) explosive materials, corrosive materials, pathological waste, radioactive materials, cesspool and other human waste, human remains, motor vehicles, batteries, tires, refrigerators, gasoline tanks, gas cylinders, asbestos insulation, closed metal containers, barrels, more than an incidental amount of tires, refrigerators that have not been properly evacuated, liquid waste including chemical wastes, sewage and other highly diluted water-carried materials or substances and those in gaseous forms, special nuclear or by-product materials within the meaning of the Atomic Energy Act of 1954, as amended; and

(iii) any other material which may present a substantial endangerment to public health or safety, would cause applicable air quality or water effluent standards to be violated by the normal operation of the Transfer Station or because of its size, durability or composition cannot be managed or disposed of at the applicable disposal facility or has a reasonable possibility of otherwise adversely affecting the operation of the applicable disposal facility outside the normal usage expected for the facility.

h) Title to waste material that does not conform to the definition of Acceptable Solid Waste shall remain with the generator and shall not be deemed to pass to CONTRACTOR at any time.

4. Equipment: All equipment utilized is to be reliable and presentable during the performance this Agreement, including backup equipment. All equipment shall be maintained by CONTRACTOR in a safe condition throughout the Term.

5. Schedule. CONTRACTOR shall operate on a schedule to ensure timely service. Services will not be provided on New Year's Day, Christmas Day, Thanksgiving Day, Labor Day and Memorial Day. Any other holidays will be mutually agreed upon between CONTRACTOR and CUSTOMER. In the event that CUSTOMER service days fall on a designated holiday, service will be provided the following day and each day following will be one day behind.

6. Newly Developed and Annexed Areas: CONTRACTOR will, within thirty (30) days of notification by the CUSTOMER, provide the Services to newly developed and annexed areas. As new homes are constructed and occupied, CONTRACTOR shall provide Services on the next scheduled day of collection following notification thereof. CONTRACTOR shall be responsible for notifying CUSTOMER of all collection locations being serviced which do not appear on the billing register. Billing will be adjusted by CONTRACTOR as promptly as practicable following the addition of new or annexed homes including, to the extent necessary, adding any prior months' billings for such new or annexed homes that have been serviced but not previously billed and including pro-rations for partial months, as appropriate.

7. Rates; Number of Units: Total compensation due to CONTRACTOR shall be set forth in Exhibit B incorporated by reference and made a part hereof on a per unit basis, subject to adjustment as set forth below (the "Service Fee"). The Service Fee does not include payment for any Non-Standard Services. Payment is due by the 10th day of the following month in which the invoice is submitted. The number of units which CONTRACTOR will provide Services is

estimated as of the date of this Agreement to be 7,500 provided, however, that CUSTOMER will provide evidence to CONTRACTOR of the actual number of units to be serviced within thirty (30) days following the date of this Agreement by use of water meter or other utility records. Thereafter, the number of units to be serviced and billed will be reviewed and adjusted on a monthly basis to reflect the actual number of units serviced.

8. Adjustments:

a) The Service Fee will be increased annually every May 1st beginning on May 1, 2017 to reflect the annual adjustment based on Table 1 of the Consumer Price Index for All Urban Consumers (CPI-U): U.S. City Average, by expenditure category and commodity and service group, Water and Sewer and Trash Collection Services (2). Annual increases may not exceed 5% of the then current rate.

b) The Service Fee may be adjusted more often than annually, upon CUSTOMER approval, if such adjustments arise out of changes in direct operational costs related to provision of the Services over which CONTRACTOR has no control, including by way of example, but not limitation, such expense as fuel cost, landfill fees and governmental regulations.

9. Representations of CONTRACTOR: CONTRACTOR currently has, and will maintain throughout the term, all permits and licenses required by law for the provision of the Services, and will provide the Services in accordance in all material respects with applicable laws. CONTRACTOR will comply with all Federal and State requirements concerning fair employment and concerning the treatment of all employees without regard or discrimination by reason of race, color, religion, sex, national origin or physical disability.

10. Point of contact: All dealings, contacts, etc. between CONTRACTOR and CUSTOMER shall be directed by CONTRACTOR to the Public Works Director or his designee. CUSTOMER will direct all interaction related to this Agreement to the Facility Manager or his designee.

11. Local Presence: CONTRACTOR will provide a local and/or toll free telephone number to its office for the use of CUSTOMER to communicate with CONTRACTOR if the need arises during normal business hours of 8:00 a.m. to 5:00 p.m. Residents will contact CONTRACTOR directly for all service requests or issue resolution. Residents will contact CUSTOMER for all billing inquiries and to start or terminate service. With respect to Non-Standard Services, all contact will be directly between CONTRACTOR and the resident.

12. Notification of Customers: CONTRACTOR will notify CUSTOMER about service inquiry procedures, regulations and days of collection prior to the date Services begin under this Agreement.

13. Reporting and Technology: CONTRACTOR will provide an internet based technology to provide service information to residents and service request capabilities to CUSTOMER. Upon request CONTRACTOR will provide reports on service communications and material volumes collected. In addition, if requested by CUSTOMER, CONTRACTOR will notify the

residents by phone with respect to any changes in service day or other similar information. CUSTOMER will ensure that any resident phone numbers provided by CUSTOMER to CONTRACTOR will have been provided in compliance with the Telephone Consumer Protection Act with the consent of the resident to receiving phone calls related to the Services.

14. Breach; Termination: If either party reasonably concludes that the other is in material breach of this Agreement, such party shall so notify the other party in writing, including a detailed description thereof. The party alleged to be in breach shall be allowed up to thirty (30) days after notice by the other party in which to make necessary adjustments to remedy said deficiencies or to take action to remedy any deficiencies that require longer than thirty (30) days to cure. In the event the breaching party fails to correct (or take action to correct) such deficiencies within thirty (30) days after written notice of the deficiencies or breach, then the other party may terminate this Agreement. Neither party shall be liable to the other for any special, consequential or punitive damages. The terms and conditions of this Section 14 will in no way impact the termination provisions described in Section 1 related to the multi-year contractual provisions of O.C.G.A. 36-60-13.

15. Indemnification: CONTRACTOR agrees to indemnify and hold CUSTOMER harmless from and against any and all claims, liabilities, demands and causes of action arising out of CONTRACTOR'S negligence in performance of the Services or arising out of CONTRACTOR'S failure to comply with the provisions of this Agreement. Notwithstanding the foregoing, under no circumstances will CONTRACTOR be required to indemnify CUSTOMER with respect to any claims, liabilities, demands or causes of action arising in whole or in part out of the CUSTOMER'S negligence, willful misconduct or failure to comply with the provisions of this Agreement.

16. Force Majeure: CONTRACTOR shall not be liable for failure to perform under this Agreement if that failure arises out of causes beyond the control and without the fault or negligence of CONTRACTOR. Such causes may include but not be limited to acts of the government in its sovereign or contracted capacity, fires, floods, strikes, epidemics, quarantine restriction, freight embargoes, and unusually severe weather; but in every case the failure to perform must be beyond the reasonable control and without fault or negligence of CONTRACTOR.

17. Assignment: Neither party may assign this Agreement, or the rights hereunder, without prior written approval of the other, which approval will not be unreasonably withheld; provided, however, that CONTRACTOR may assign this Agreement to an affiliate of CONTRACTOR without the prior approval of CUSTOMER.

18. Insurance: CONTRACTOR shall be required to carry general liability insurance, workers compensation insurance and motor vehicle insurance as required by State laws from licensed companies doing business in the State of Georgia with an A.M. Best Rating A-10 or higher and acceptable to the City as outlined below:

Coverage	Minimum Limits of Liability
Workers Compensation	Statutory

Employer Liability	$1,000,000
General Liability	
Bodily Injury	$1,000,000 each occurrence
Property Damage	$100,000 aggregate
Automobile Liability	
Bodily Injury	$1,000,000 each person $1,000,000 each occurrence
Property Damage	$1,000,000 each occurrence
Excess Umbrella Coverage	$3,000,000 each occurrence

Certificates of insurance shall be provided to CUSTOMER by CONTRACTOR

19. Reserved.

20. Notice. All notices and other communications hereunder will be in writing and may be given by personal delivery, nationally recognized express courier, registered or certified mail (return receipt requested), or facsimile (receipt confirmed). Such notice will be deemed effective when received if it is given by personal delivery, nationally recognized express courier, or facsimile, and will be effective three (3) days after mailing by registered or certified mail, so long as it is actually received within five (5) days (and, if not so received within five (5) days, is effective when actually received) by the parties at the following addresses (or at such other address for a party as will be specified by like notice):

If to CONTRACTOR, to:

Waste Industries
3351 North Henry Blvd
Stockbridge, GA 30281
Attn: Facility Manager
Telephone No.: (770) 305-8300

If to CUSTOMER, to:

City of Stockbridge
4640 North Henry Blvd
Stockbridge, GA 30281
Attn: Public Works Director
Telephone No.: (770) 389-7900

21. Entire Agreement. This Agreement, together with the RFP and the CONTRACTORS' Proposal Submission, constitutes the entire understanding between the parties, and cancels and supersedes all prior negotiations, understandings and agreements, oral or written, relating to the provision of the services described herein. Any language in the Agreement, that is not consistent with the Request for Proposal PS-15-04 or the CONTRACTORS Proposal Submission, shall take precedent as a negotiated modification that is acceptable to both parties.

22. Execution in Counterparts. This Agreement may be executed in several counterparts, each of which shall be an original and all of which shall constitute but one and the same instrument.

[THE NEXT PAGE IS THE SIGNATURE PAGE.]

IN WITNESS WHEREOF, the City of Stockbridge and Waste Industries South Atlanta, LLC, have executed this Solid Waste Collection, Transportation and Disposal Agreement as of the date first set forth above.

The City of Stockbridge

By: _____
Name: Anthony S. Ford
Title: Mayor Pro Tem

Waste Industries South Atlanta, LLC

By: _____
Name: Greg Goerson
Title: C.O.O.

Exhibit A

RFP ATTACHED

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October 19, 2015

City of Stockbridge
Purchasing Clerk
4640 North Henry Boulevard
Stockbridge, GA 30281

Letter of Intent

Dear Sirs,

Waste Industries Atlanta, LLC is submitting bid information as required in the Request for Proposals for the Sanitation Collection Services, for the residents of the City of Stockbridge, Georgia. We have read and understand the requirements of service in your solicitation and, if awarded, we agree to provide those services as per your request within the time frame permitted. We are financially capable of acquiring all proposed for this project and our management team is ready and positioned to implement all of the services represented in this proposal. We are submitting pricing for Proposal Option 1, Proposal Option 2, and an Alternative Proposal Option 3. If the City elects to split and award any of the Residential Services to multiple haulers we would require reconsideration for pricing through a direct negotiation process.

We are thankful for the opportunity to participate in this process and are confident that our excellent qualifications, experience, and service history, combined with our competitive pricing, will demonstrate that Waste Industries is the best company to provide the services required by the citizens of your community. The members of our project team are experts in the industry and we look forward to working closely with your staff to manage the best solid waste program possible.

We represent a wide range of municipal projects including over 47 contracts in the state of Georgia. We provide residential services under exclusive franchise agreements to the 27 cities for the Crisp County Solid Waste Authority including Warner Robins, and also Newnan, Fayetteville, Fairburn and many others through out the state.

Our corporate commitment to provide a clean, environmentally safe and cost-effective solution to solid waste is backed up by a dedicated team of drivers, office personnel, technicians, engineers and managers. Our philosophy emphasizing change and performance is the foundation for our company's continued growth and success.

Please feel free to contact us at anytime should you have any questions regarding our proposal. I can be reached at (770) 206-0519.

Best Regards,

Don Collins
Government Contracts Manager

WASTE INDUSTRIES

Waste Industries Atlanta, LLC- 2269 Cochran Industrial Blvd. - Douglasville, Georgia - 30134 (770) 577-3545

Company Qualifications

Waste Industries USA, Inc. is a regional, vertically integrated solid waste services company. We provide solid waste collection, transfer, disposal and recycling services to commercial, industrial and residential customer locations in North Carolina, South Carolina, Virginia, Maryland, Delaware, Tennessee, and Georgia. Our principal operations consist of 40 collection operations, 28 transfer stations, approximately 86 county convenience drop-off centers, 16 recycling facilities and 20 landfills, serving more than 1.6 million municipal, residential, commercial and industrial service locations.

Publicly held since June of 1997 but recently going private, Waste Industries features a substantial track record of 132 consecutive quarters of profitability. We have provided efficient and cost-effective solid waste solutions for our customers for over 40 years.

Through our system of curbside collection programs, network of transfer stations, long-haul waste transportation systems, specialized landfills and commercial and industrial roll-off services, we have been successful in providing Governmental participants and industry with economical, long-term, environmentally sound alternatives to solid waste management.

These services include:

- Curbside Collection
- Roll-Off Services
- Convenience Centers
- Compactor Leasing and service
- Front-Load Container Collection
- Transfer Station Construction and Operation
- Long-Haul Waste Transfer
- Subtitle-D Landfill Services
- C&D Landfill Operations
- Inert Landfill Operations
- Sewage Sludge Removal
- Municipal Billing and Database Construction
- Hauling and Disposal of Special Waste (Asbestos, etc.)

Waste Industries Key Local Personnel include:

Richard Johnson	Regional Vice President	404-267-3240
Byron Hurtado	Atlanta General Manager	678-618-5250
Don Collins	Government Contracts Manager	770-206-0519

Corporate Information

Headquarters	Raleigh, North Carolina		Date Established	1970
Ownership	Privately Owned		Federal ID#	56-0954929
Stock Symbol	(Previously) WWIN		Annual Revenue	$525 Million
State of Incorporation	North Carolina		Website	www.wasteindustries.com
CEO	Ven Poole		Corporate Address Waste Industries 3301 Benson Dr Suite 601 Raleigh, N.C. 27609	
President/COO	Greg Yorston			
CFO	Stephen Grissom			

WASTE INDUSTRIES

We're part of everyday life... Make us part of yours.®

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Make us part of yours.®

Financial Standing

After 132 consecutive quarters of profitability, as a publicly held company, Waste Industries announced on May 9, 2008 that the shareholders had approved the acquisition of the company by an investor group including Lonnie C. Poole, Jr., the Company's founder and Chairman, and Jim W. Perry, the Company's President and Chief Executive Officer, and includes financial partner Macquarie Infrastructure Partners. In 2013 Ven Poole became the CEO for the company and in 2015 Greg Yorston stepped into the President & COO position.

Professional Conduct

We understand that honesty, commitment to our employees and community, and the endless search for improvement are the reasons for our past success and the foundation for our future growth. Living in the communities we serve, we are committed to improving them. From state-of-the-art landfills and transfer stations to strategic environmental policies, we can help communities maintain and improve their quality of life by providing efficient, innovative, and cost-effective solid waste solutions. By standing on our principles, we have earned the trust and respect from our customers and the industry.

No legal action has ever been taken against Waste Industries relative to the performance or compliance of any contract involving the collection of solid waste, recyclables, yard trimmings, or bulk waste including the operation of any processing facility. In addition, no instances of collusion or any other state or federal anti-trust violation has ever been charged against Waste Industries. There is no history of bankruptcy or any other relief of financial obligation.

Dun & Bradstreet Number 883141582

Management Practices

All services performed by Waste Industries are managed and controlled through a systematic reporting process that delivers clear expectations and daily requirements to operational personnel while providing supervisory personnel complete visibility to performance on a daily basis. All checks and procedures are updated as needed to meet the demands created by seasonality, population changes, weather, and any other issues, acute or chronic, that may compromise the efficient delivery of our services.

Our supervisors are required to check all routes every day. The inspections accomplish two goals; to insure that our drivers are performing to expectations and to provide an opportunity to meet and listen to issues or concerns our customers may have. The use of our 10-2-4 program also allows us to monitor the movement of our

trucks in order to mobilize equipment during the day to assist routes that may need help in providing timely collection of our customer's garbage.
Each Driver reports to a Lead Driver who communicates daily results to the Operations Supervisor. This gives us the opportunity to address the needs of our customers within 24-hours of any issue. The Operations Supervisor reports to the General Manager on a weekly basis on any issues addressed during the week as well as any trends that may be developing within a certain route system. When necessary, issues requiring immediate action can be addressed by the Lead Driver and or Operations Supervisor without input from the General Manager. The General Manager reports to the Area Vice President on a monthly basis. There is a Quarterly Operational Review conducted each quarter with the CEO, COO, CFO, Area V.P., Division Manager as well as the General Manager to further support our efforts to provide clear visibility and efficiency to all members of our management team.

Employee Satisfaction

While it's easy for us to recognize our successes it's always rewarding and uplifting when others see the value and quality in what we do. And in 2007 Waste Industries was recognized by Forbes magazine as one of the 200 Best Small Companies in America. Our successful track records that cover nearly 4 decades remind us that great companies consistently outperform those around them because in-good and not-so-good times they are always reaching higher!

There are many reasons why we achieved this honor but the main reason is because our employees are happy. We're excited and enthusiastic about "what" we do and we're grateful for "who" we do it for. We foster a team environment that is serious about meeting the needs of our customers. Waste Industries has one of the lowest defection rates in the business because our employees are genuinely committed to getting things done. Our Mission Statement and Business Principles can be found at every branch, in every office, and in the minds, hearts, and pockets of our employees. Many of our managers carry them in their wallets.

Customer Service Excellence

Waste Industries takes pride in providing the best value in customer service in the industry. Our motto is going the "extra green mile" in service to all of our customers. We truly believe in being a citizen wherever we serve.

How do we do it? It begins and ends with our people! From the hiring to the ongoing training and high expectations of our employees, everyone at Waste Industries is challenged with being the best they can be. Before employment is offered, all of our applicants are drug screened and interviewed to determine if pride in job performance is their strong point.

Once hired, our employees are fully trained in performing their responsibilities in a professional and safe manner. This applies to the customer service representatives in our office as well as the customer service representatives on the trucks (our drivers are referred to as customer service representatives). We even provide our drivers with business cards to provide a professional interaction with the customers on his or her particular route. Our route supervisors also provide constant interaction with citizens in the service area.

We "inspect what we expect" to insure customers are satisfied on a daily basis. We use a 10-2-4 route check system to monitor how our routes are performing. In addition, our drivers are required to call in to the office once their routes are complete to determine if any missed pick-ups have occurred in order to go back before leaving the route for the day.
We consider any calls from a citizen regarding a missed pick-up as a missed pick-up! The driver's routes are monitored daily and posted for missed pick-ups and production. Our goal, of course, is "0" and many of our drivers achieve that goal each and every day. We will continue in the future.

Environmental Compliance

Waste Industries provides a team of environmental experts who insure, through a routine process of audits, inspections, and training, that our pristine environmental record continues to be untarnished. Our comprehensive program includes vehicles and equipment, operations facilities, transfer stations and landfills. It also provides strict guidelines and instructions for the consideration and use of all sub-contractors and their facilities.

Disclosure of Government Notices of Violation

We are proud of our compliance record and continue to be an exceptional collection company in Georgia. Though Waste Industries strives to prevent every possible issue, shortly after acquiring a transfer station from another operator in south Georgia, we received an NOV for the following issues: No SWPPP on site, No wastewater collection system (formerly exempt) and no odor control. Waste Industries quickly worked with its engineer to create a new operating plan that included the installation of a wastewater collection system and scheduled cleaning of the floors and walls of the facility. Georgia DNR was satisfied with the improvements.

Equipment Maintenance Program

All moving equipment either owned or operated by Waste Industries is maintained through a routine scheduled maintenance program that includes safety checks and washing. Procedures include daily, weekly, monthly, quarterly, and annual inspections of specific mechanisms, systems, and aesthetic features.

Containers

Waste Industries maintains a high standard of excellence in the purchase, delivery, maintenance and replacement of all types of service containers. Our available standard sizes for curbside collection include 18 gallon recycle bins, 65 gallon recycle carts and 95 gallon garbage carts. (Carts include lids and wheels for easy transport to the curbside) These containers can also be used for small businesses. We maintain a consistent inventory of commercial front load containers including 2 cubic yard, 4 cubic yard, 6 cubic yard and 8 cubic yard containers. All front load containers include light weight poly lids for maximum vector control but easy use. Roll-Off open top containers are available in a 20 cubic yard, 30 cubic yard and 40 cubic yard size. All loads are tarped by our drivers for safe transportation to the disposal site. Bins, carts, dumpsters and roll-off open tops are all maintained, or replaced, when necessary to support our commitment to providing a safe and visually palatable program.

Specialty equipment is also available including front load and roll-off compactors of all sizes. Bins and carts are available for purchase in various colors and can be stamped with custom logos and information.

Vehicles

Waste Industries maintains a professional fleet of collection vehicles designed with health, safety, and appearance in mind. All of our vehicles meet local, state and federal regulations. Each vehicle is managed with a routine maintenance program that includes, but is not limited to, a full vehicle wash each week as well as replacement of any hydraulic components or storage seals necessary to keep all contents inside our vehicles and not on your roadways. The entire fleet is tracked and analyzed to determine the age of the vehicle and the frequency of repair. As part of our management strategy vehicles are replaced or upgraded on an as needed basis.

Licensing & Certification

DRIVERS - All Waste Industries drivers will possess a Commercial Drivers License as required by the RFP and or local, state and federal law in the Class required for the vehicle that they operate. Any new certifications required by changes in law will be acquired within the allowable legal time frame.

VEHICLES - Every vehicle operated by Waste Industries during the performance of the services will meet all local, state and federal regulations and will satisfy the standards as set forth in the RFP.

Operations Personnel

All of our CDL Drivers are professionals who have completed a lengthy training and safety process. Prior to employment each employee must meet our strict standards

for employment including a comprehensive criminal back ground check, safe driving history and drug screen. The Waste Industries uniform, that each driver wears, shows their attention to detail and concern for our great reputation. They are courteous and always helpful to the residents that we service.

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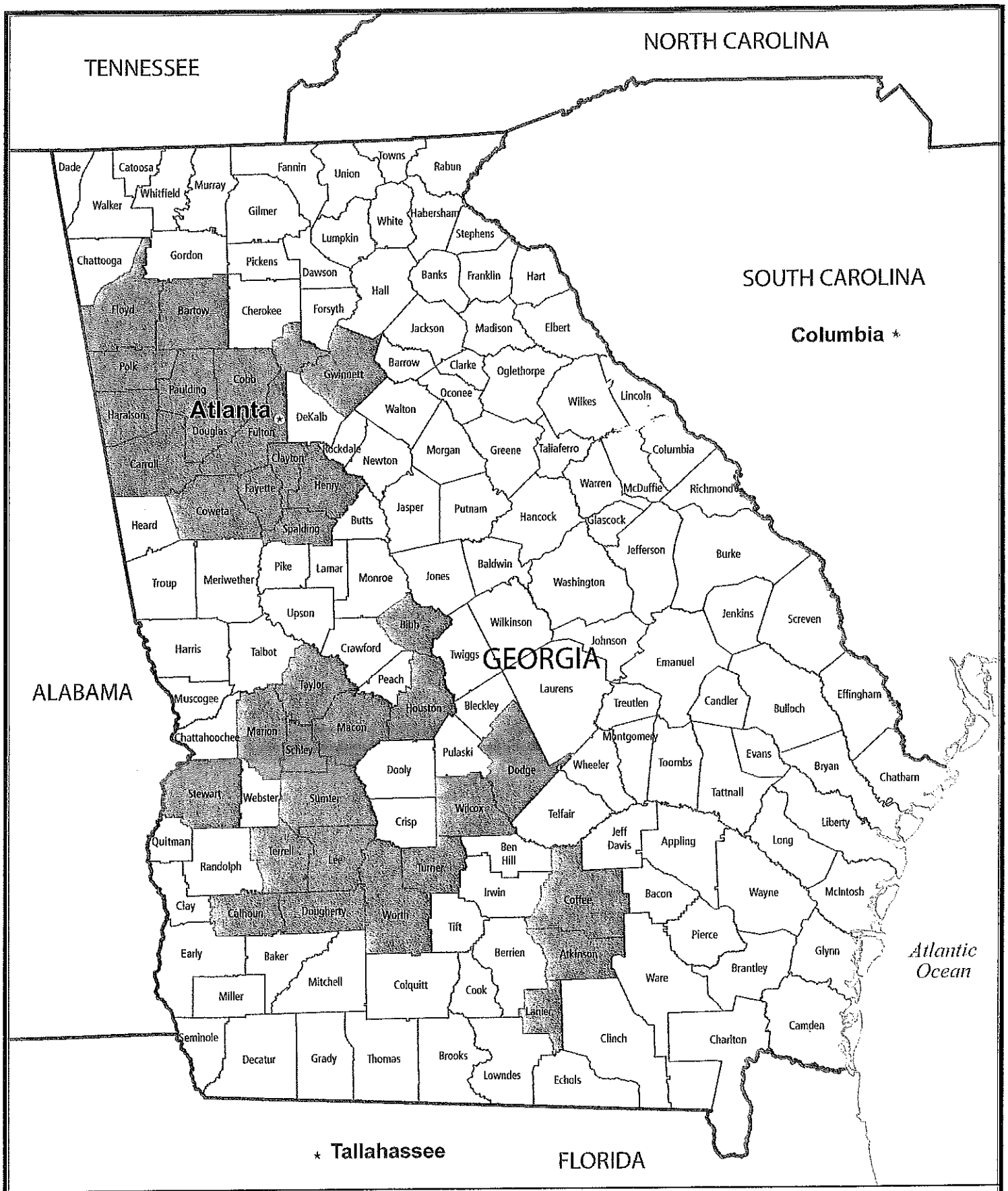

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Waste Industries Service Areas

Branch Contacts

Branch Address:

Waste Industries - Atlanta South
3351 North Henry Boulevard
Stockbridge, GA 30281
(770) 305-8300
www.wasteindustries.com

Branch Contacts:

General Manager Byron Hurtado	Cell #	(678) 618-5250
Operations Manager DaWayne Isaac	Cell #	(404) 925-5418
Maintenance Manager David King	Cell#	(678) 776-9438
Customer Service Manager Mandy Renova	Cell#	(770)231-2523

Georgia Division Personnel:

Division Manager Richard Johnson	Cell #	(404) 267-3240
Government Contracts Manager Don Collins	Cell#	(770) 206-0519

Disposal Facilities

Southside Transfer Station
252 First Manassas Mile Rd.
Fayetteville, GA 30215
(770) 719-1590

Grady Road MSW Landfill
316 Grady Rd.
Rockmart, GA 30153
(770) 748-8276

Safeguard C&D Landfill
6895 Roosevelt Hwy
Fairburn, GA 30213
(770) 969-0084

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Equipment List

Truck #	Year/Model	Type	Usage
TBD	2016 NEW	Auto Side Load	Front Line Garbage
TBD	2016 NEW	Rear Load	Front Line Garbage/Recycle
10098	2008 Sterling	Grapple	Front Line Blk/Yard Waste

Carts

New 95 Gallon Carts	Rehrig Manufacturing	Garbage
New 65 Gallon Carts	Rehrig Manufacturing	Recycling

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As Seen In
WasteAdvantage magazine
The Advantage in the Waste Industry

Waste Industries USA, Inc.: Creating Community Partnerships

By partnering with community colleges and reaching out through educational programs whenever possible, WASTE INDUSTRIES TAKES PRIDE IN BUILDING A FOUNDATION FOR FUTURE EMPLOYEES OF THE SOLID WASTE AND RECYCLING INDUSTRIES.

WASTE INDUSTRIES USA, INC., A THRIVING SOLID waste services company with 1,900 employees, has provided collection, transfer, disposal and recycling services to commercial, industrial and residential customer locations in North Carolina, South Carolina, Virginia, Georgia and Tennessee for more than 40 years.

Waste Industries was developed in 1970 by Lonnie Poole, Jr. who had a vision of what the company could be, and introduced his plan to J. Gregory Poole who would become its first outside investor. Although Waste Industries' early years were filled with challenges, the company established a track record for performance in a very demanding business. It constructed sanitary landfills and opened collection operations in towns and counties in Eastern North Carolina and still enjoys many business relationships established in the 1970s. By the mid 1980s, the company's revenues reached $10 million and the company had created a culture that would sustain its growth—one built around people, principles, practices and performance. By the end of the 1990s, Waste Industries reached a milestone of $100 million in revenues and became a public company with its stock traded on the NASDAQ under the ticker symbol WWIN. In 2008, after 11 years as a public company, Waste Industries, with the support of two prominent investment firms, Macquarie and Goldman Sachs, would become private once again.

From landfills and transfer stations to strategic environmental policies, Waste Industries provides efficient, innovative and cost-effective solid waste solutions.

"[Waste Industries] does much more than just saying we support our troops," says Winkler. "Many of our trucks have big signs on the side indicating it as well." Photos courtesy of Waste Industries USA.

Waste Industries partners with community colleges like Johnston Community College to prepare students for employment in the waste industry. Not only do they learn company operations, but the program also trains them for long-term employment at the company.

Becoming a Strategic Partner

Like everyone, the economy has affected Waste Industries' business, especially in construction and roll-off division. However, residential pickup has maintained its status and the company works at being as visible as possible within their communities in order to be not only a partner, but also the hauler of choice.

In doing so, Waste Industries has created and maintained several programs that have helped this goal, including partnering with community colleges. In one of the programs, the company hires several students interested in the waste industry as full-time active employees. Not only do they learn the ins and outs of the operation, but it also prepares them for a long-term job at the company. For every six months the students are employed at Waste Industries, the company reimburses them a semester of tuition and books. They have also donated vehicles to partner community colleges to assist them in developing their technicians. "The company's been doing this for the last five years and it continues to grow," says Key Winkler, Waste Industries' Human Resources Manager. "We've just partnered with Johnston Community College in North Carolina in the past year and we're looking to further expand into the Georgia areas. It's been very successful. Many of our students in these colleges remain with this, especially our heavy equipment technicians."

In addition, Waste Industries has partnered with the North Carolina Truck Driving Training School located at Johnston Community College. The oldest truck driving academy in the country, the school was established in 1949 at North Carolina State University. It provides the trucking industry with a regular supply of professionally trained drivers. In 1974, the program transferred from the university system to the community college system, and Johnston Community College became the driving force for providing administrative supervision and direction. The program, endorsed and co-sponsored by the North Carolina Trucking Association, has more than 22,000 student graduations and currently operates approximately 22 road and range tractors and 35 trailers. To this school, Waste Industries donated a front-end truck that will be used to train those who are interested in an alternative choice to traditional truck driving. Endorsed and co-sponsored by the North Carolina Trucking Association, Waste Industries regularly sends lead drivers there to train the school's driving instructors on operating a refuse vehicle.

"Not only do we have a career partnership with community colleges, but we also have a management development program that will develop those people we think are leaders," says Winkler. "They don't need any trash experience; we'll teach them everything they need to know about being a manager or supervisor for Waste industries." He is also excited to mention the creation and implementation of Waste Industries University, which involves e-learning and instructional-based courses via the company's Web site that will be accessible to every employee across all of their regions who are interested in participating.

Finally, Waste Industries visits elementary, middle and high schools on career or job fair day to talk about the company, the solid waste and recycling industries, as well as educate them on landfills and transfer stations.

Standing Out

Waste Industries has received Johnston Community College's 2009 Business and Industry Partner of the Year Award as well as the 2010 *Five-Star Statement of Support* from the Department of Defense, North Carolina National Guard for its commitment to employees who are members of the armed forces. Co-sponsored by the National Committee for Employer Support of the Guard and Reserve, the *Five-Star Statement of Support* was presented by Brigadier General James Trogdon, III to the company's CEO Ven Poole. By signing the Statement of Support, Waste Industries pledged to continue the tradition of support for military employees and their families. "We do much more than just saying we support our troops," stresses Winkler. "Many of our trucks have big signs on the side indicating it as well. We also hire many veterans through our recruiting efforts and pay salary differentials for our national guardsmen who are deployed. Waste Industries is very much a family-oriented company—it provides its National Guard and Reserve soldiers and their families with full medical benefits and pay differential while serving on active duty for up to one year. Soldiers also continue to accumulate vacation time at Waste Industries

while conducting active-duty military service. We take care of business for him because the last thing he needs to worry about when he is deployed is what is happening at home with my job." In addition, Waste Industries puts together care packages and letters from fellow co-workers to their deployed soldiers as well as participates in every Fort Bragg Job Fair and attends Military.com and Military Star job fairs in efforts to recruit military members from local National Guard Armories. The company has also attended and participated in all employer days for transitioning troops at Fort Bragg, NC, Fort Campbell, KY and Cherry Point, NC.

At the corporate office, Waste Industries has also created a picture-filled wall of fame for those employees who receive a company award. Some of these include: Years of Service; a Key Driver Award, recognizing those who have a positive approach to work and create a productive and safe work environment while helping others; the Golden Wrench Award which recognizes administrative and operations support; the President's Award; and the Salesperson of the Year.

"We have many good programs in place and we are always looking to improve and be in the forefront of technology growth and in doing our business better. The company takes pride in providing what it can for our employees. Even in a down economy, Waste Industries

Waste Industries has received the 2010 *Five-Star Statement of Support* from the Department of Defense, North Carolina National Guard for its commitment to employees who are members of the armed forces.

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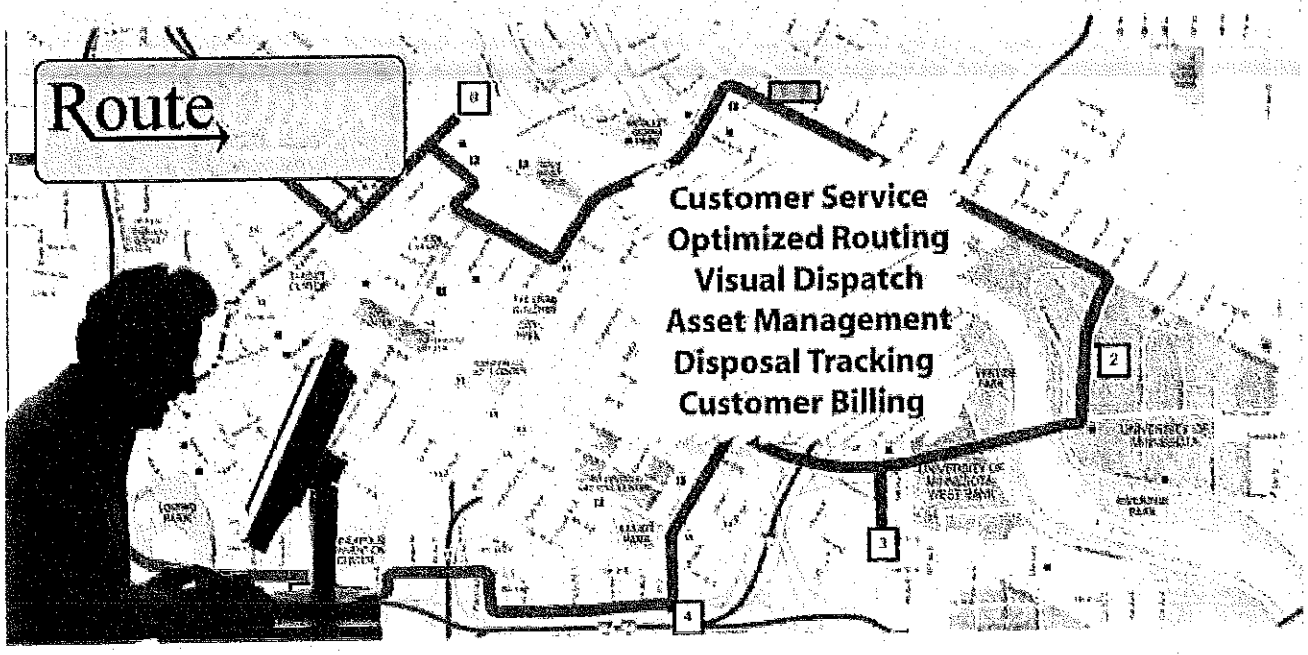

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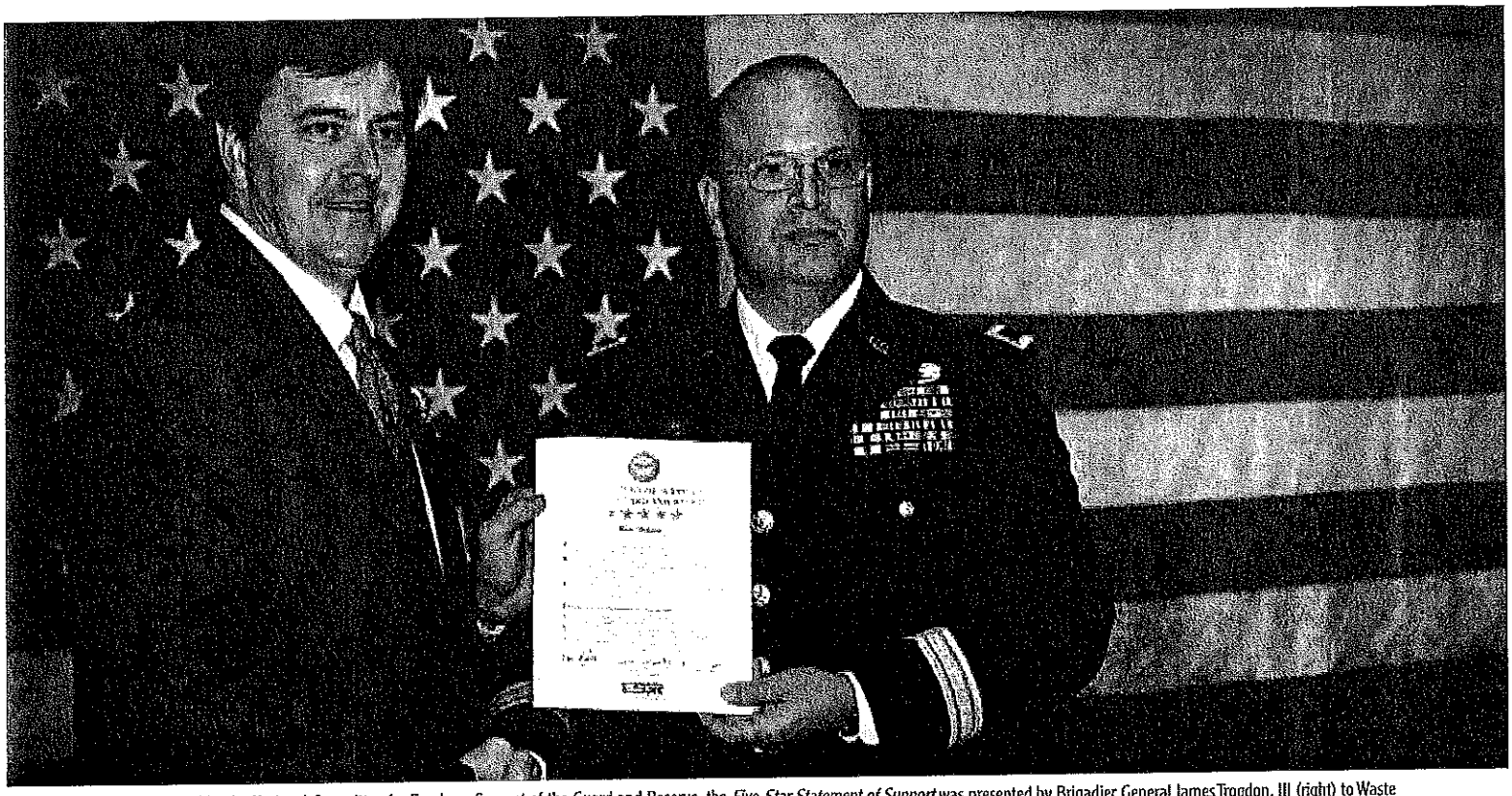

Co-sponsored by the National Committee for Employer Support of the Guard and Reserve, the *Five-Star Statement of Support* was presented by Brigadier General James Trogdon, III (right) to Waste Industries' CEO, Ven Poole.

will continue to give wage increases and keep 401Ks active. We believe that a company prides itself on its most valuable asset—the employees."

Facing Some Key Challenges

Because Waste Industries' number one priority is customer service, one of the areas that is a challenge is finding and maintaining quality drivers and technicians. It is a very competitive market therefore, as an organization you must be innovative in your recruiting efforts. What we have done to combat this is to leverage our relationships with our community colleges and with transitioning soldiers to reach those qualified individuals who will be successful not only in life, but also in a career with Waste Industries.

Keeping up with ever changing industry innovation is a challenge. Waste Industries continues to be successful in this area while protecting the environment, its customers and its business through education, and innovations such as 'Gas to Energy' projects that turns Landfill Gases into usable energy.

Waste Industries monitors local government, state and federal legislation through its local managers, division municipal/governmental contract managers, and corporate government affairs officers that are also registered lobbyists. Waste Industries has been instrumental in supporting or fighting legislation that affects the company and the industry. Waste Industries serves in leadership roles on legislative and policy committees for the National Solid Wastes Management Association and the Solid Waste Association of North America.

Future Outlook

And the future? Winkler says the company continually looks for opportunities to expand as long as the growth is of value. When executive management decides to acquire another company, a due diligence is performed in which Human Resources will evaluate the employees and benefits. Waste Industries then works with the other company to make sure their needs are met and begins to bring in as many employees as possible, setting them at ease with an excellent support system, while maintaining Waste Industries' culture. "We don't want to lose sight of what got us where we are at, so those who are in the position to make these decisions are always mindful to make sure that when the company enters into a venture, it is profitable for all those involved and brings value not only to the company, but also to everyone it affects. Our motto is 'We're part of everyday life...Make us part of yours.®' | WA

For more information about Waste Industries USA, contact Key Winkler, HR Manager, at (919) 877-2233 or visit www.wasteindustries.com.

As Seen In

WasteAdvantage magazine
The Advantage in the Waste Industry

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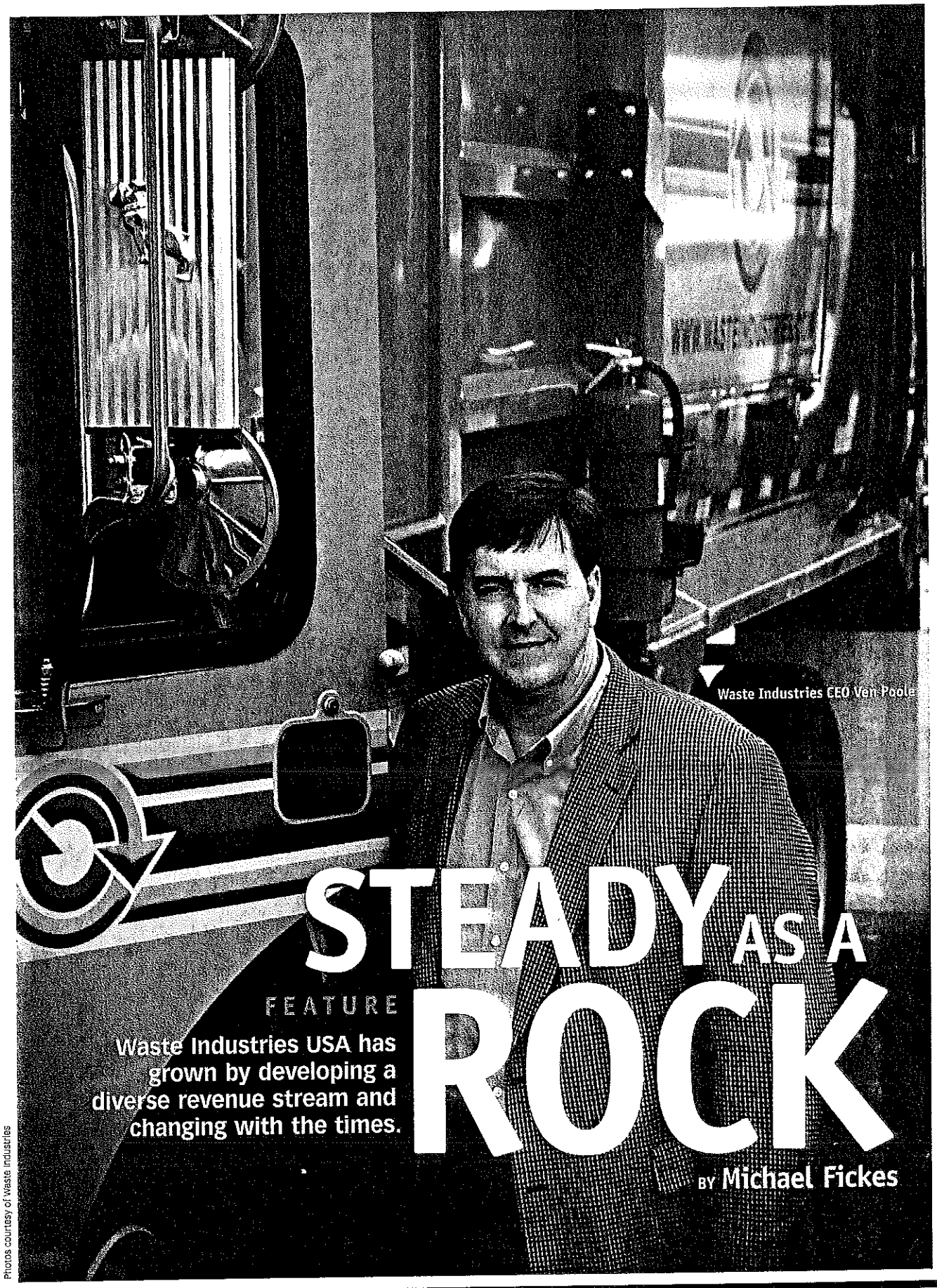


Waste Industries CEO Ven Poole

FEATURE

STEADY AS A ROCK

Waste Industries USA has grown by developing a diverse revenue stream and changing with the times.

BY Michael Fickes

Photos courtesy of Waste Industries

While it may sound contradictory, Raleigh, N.C.-based Waste Industries USA embraces change while pursuing a business strategy that hasn't changed much in 40 years.

Lonnie Poole — father of Ven Poole, the firm's current CEO — founded the company in 1970. The first employee to join the firm was Jim Perry, the company's current chairman. Lonnie Poole and Perry developed Waste Industries' strategic principals in the 1970s.

WASTE INDUSTRIES AT A GLANCE

- **Executive Team:** CEO – Ven Poole; President and Chief Operating Officer – Harry Habets; Chief Financial Officer – Steve Grissom
- **Service Area:** Georgia, Maryland, North Carolina, South Carolina, Tennessee and Virginia
- **Services:** Collection of residential, commercial and industrial wastes; recycling; transfer stations; landfills; medical waste collection and disposal
- **Employees:** 1,656 full-time; 204 part-time
- **Year Founded:** 1970

"We sometimes have fits of rapid growth, but we have always believed in steady, managed growth from diverse sources of revenue," says Ven Poole. "We have a balanced mix of services and revenues. Approximately 25 percent of our revenues come from each of three collection categories—residential, commercial and industrial solid waste. Another 15 percent of revenue comes from transfer and landfill services."

The remaining 10 percent of revenue comes from a variety of sources including recycling and a medical waste service that operates in North and South Carolina. A landfill gas-to-energy facility at the firm's Sampson County Landfill in Roseboro, N.C., will soon add to this revenue stream. The facility will produce 6.4 megawatts of electricity at first — power that Waste Industries will sell to Raleigh-based Progress Energy.

"That mix—25 percent, 25 percent, 25 percent, 15 percent, 10 percent—is a nice blend," Poole says. "Within those categories, we maintain a balanced mix of three- and five-year contracts and long-term contracts with cities and counties. No one market segment provides more than 30 percent of revenue, and no one customer provides more than 5 percent of our revenue. It's a business philosophy that is all about balance."

The philosophy has served the company well. The company's revenues have risen steadily since 1970 to an estimated $400 million this year, and the firm ranked 16th in the most recent Waste Age 100 ranking of the largest waste management companies in North America (the ranking appears in Waste Age's June 2010 issue).

Continuous Improvements

Waste Industries protects itself by diversifying sources of revenue, and the firm aims to boost productivity through the application of a management style known as "continuous improvement." The objective of the management style is to boost productivity through many changes made over time.

"For instance, we are continuously analyzing and upgrading our routes," Poole says. "We want to work more efficiently every day. We also train people constantly and aim at working safer every day."

Poole does not, however, shy away from bigger changes when necessary.

Three years ago, the company embarked upon a series of major technological changes. It converted to a new system for billing, customer service and route management, and the firm upgraded to new fleet management software.

The fleet software analyzes the historical maintenance costs of each truck and enables fleet managers to identify trucks that will be expensive to maintain and to replace them before the costs get out of hand. Likewise, the application makes it possible to identify trucks that can provide an extra year or two of useful, cost-efficient service.

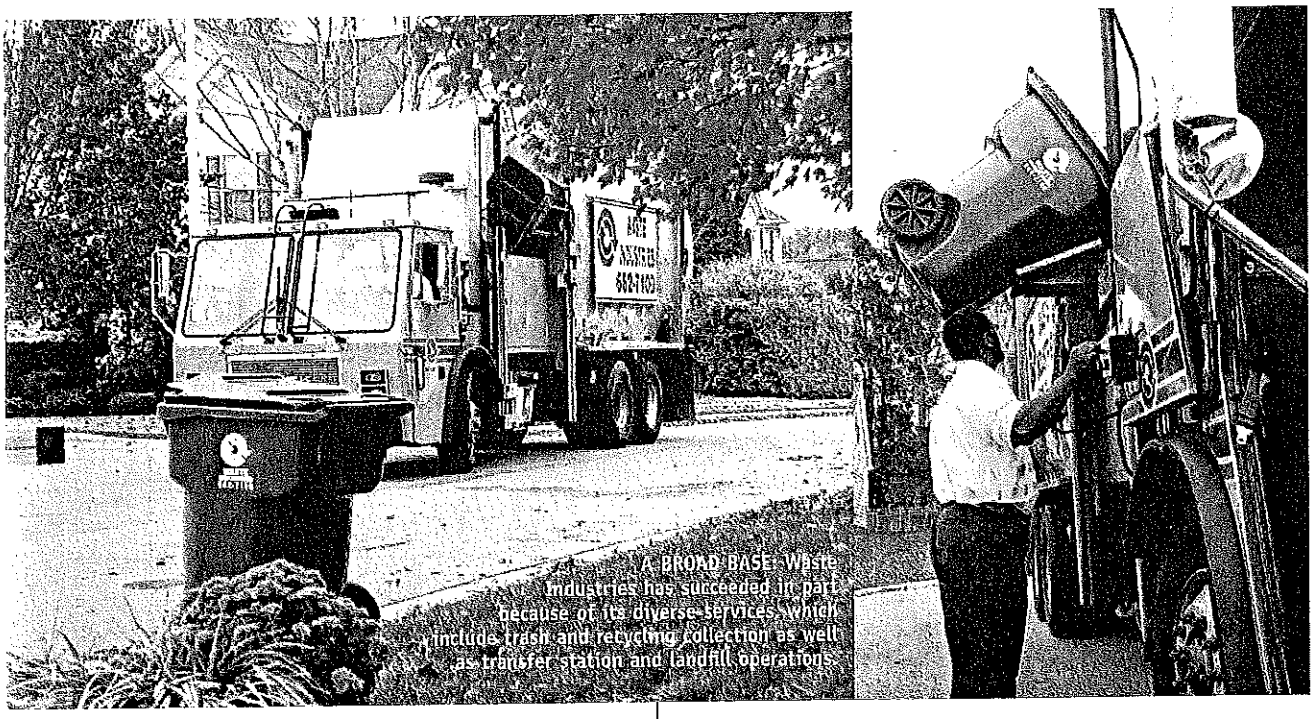
The technological upgrade is continuing. Today, the company is replacing desktop and laptop computers with thin clients and blade servers. Thin clients are stripped-down computers that communicate with centrally located servers or hosts. Since the thin clients do little more than communicate with the servers and rely on the servers to handle functions performed by a typical computer, they cost hundreds of dollars less than desktop

TAKING CARE OF PEOPLE

In March, Waste Industries received special recognition from the United States Department of Defense for its commitment to employees serving in the National Guard. "Our policy is that if a member of the Reserves or National Guard who works for us is called up to active duty and sent overseas to a lower paying job, we will maintain their pay and benefits and protect their job," says Ven Poole, CEO of Waste Industries and the son of the company's founder Lonnie Poole.

In addition, members of the armed services continue to accumulate vacation time while on active duty. Coworkers regularly send those on active duty care packages and letters to help keep them connected to their friends while overseas.

"Waste Industries goes above and beyond what is required by law in their support of their employees who serve," said Ken Oppenheim, chairman of the North Carolina Area Employer Support of the Guard and Reserve (ESGR). — MF



A BROAD BASE: Waste Industries has succeeded in part because of its diverse services, which include trash and recycling collection as well as transfer station and landfill operations.

and laptop computers. Equally important, thin clients last five to eight or more years, compared to the two- or three-year lifespan of desktop and laptop computers.

"We think these new systems are better suited to the larger company that we have become," Poole says. "They also serve as agents for change that are improving our practices."

Private to Public and Back Again

Perhaps the most dramatic example of Waste Industries' willingness to make big changes was its return to private ownership in 2008 after more than a decade as a publicly traded company.

By the late 1990s, Waste Industries had reached $100 million in revenues. At the time, the waste industry was going through a period of rapid consolidation, with large public companies acquiring others by issuing stock and literally using it as currency to make acquisitions. "That was the thing to do in those years," Poole says. "We went public in 1997 and used the same technique. In a three-year period we bought about 100 companies and expanded our service area from two states to seven states" [the firm is currently in six states].

Over the next 11 years, the company more than tripled in size, and in 2008 generated revenues of $361 million. Then management decided to take the company private again. "During the period of time that we were public, a number of corporate scandals — such as Enron — resulted in additional regulations, which placed a heavy administrative burden on companies with legislation such as the Sarbanes-Oxley Act," Poole recalls. "We decided that we weren't large enough to bear that administrative burden and continue as a publicly traded company."

Poole cites two additional reasons for the company's return to private business: Management felt inhibited from taking on long-range projects because of the unrelenting pressure on public companies to post quarterly profit gains. "Finally, my father and Jim Perry wanted to take some of their investment off the table," he says.

In May 2008, Waste Industries went private. According to the leveraged buyout plan, Lonnie Poole retired from his position as chairman of the board at the end of that year. He was replaced by Jim Perry, who had been CEO since 2002. Ven Poole became CEO at the start of 2009.

It wasn't an auspicious time. By the end of 2008, the economy had collapsed. But as the economy skidded, Poole started acquiring small and regional companies. By the end of 2009, he had bought 22 firms. Partly as a result, the firm's revenues rose from $361 million in 2008 to $369 in 2009.

"We are still in an acquisition mode," he says. "We acquired several companies early in the year, including a nice-sized regional company in Columbia, S.C. We're working to integrate that firm and looking at a couple of additional acquisitions that we might complete before the end of the year."

Over 40 years, Waste Industries has always found a way to grow and change just as the waste industry grows and changes. The firm says that won't change. ■

Michael Fickes is a Westminster, Md.-based contributing writer.

KEEP ON TRUCKIN'

In April, Waste Industries gave a brand new front-end loader to Johnston Community College (JCC) in Smithfield, N.C. JCC needed the truck to provide hands-on driving experience to students attending the North Carolina Truck Driver Training School, which is located on the JCC campus.

The new truck will complement the schools current fleet of approximately 22 road and range tractors and 35 trailers. More than 22,000 students have graduated from the school, which is co-sponsored by the North Carolina Trucking Association, since 1949. The school is considered the world's oldest truck driver training program.

"Waste Industries is giving JCC the opportunity to expand training, and this piece of equipment will be used to expand their workforce by ensuring continuous training so that Waste Industries and other companies in the trucking industry can hire qualified, competent drivers," said Dr. David Johnson, president of JCC, in a prepared statement. — *MF*

WASTE INDUSTRIES
www.wasteindustries.com

GOVERNMENTAL SERVICES: RESPONSIBILITY AT WORK TODAY

Our local, state, and federal government customers represent different levels and different departments. They also share one important challenge: They have less of everything (people, equipment, financial resources) to do more of everything to serve their communities. Worse yet, their costs – for healthcare, employee benefits, and even petroleum-based products like fuel, lubricants, and tires – are rising much faster than inflation.

It's no wonder so many government operations are rethinking their solid waste removal strategies. And it's no wonder so many are looking to Waste Industries to be a partner of choice in designing and executing those strategies.

BENEFITING GOVERNMENTS, IMPROVING COMMUNITIES

Today, Waste Industries serves more than 300 cities, counties, and federal facilities. Thanks to partnerships dating back more than 40 years, our service to government clients has allowed us to establish a successful track record for taking on all types of collection, transportation, processing, and disposal contracts. Along the way, we've been proud to deliver our clients:

- COST SAVINGS: Privatization can save communities between 20 and 40 percent of their waste disposal costs (Source: The Reason Foundation). Each new government customer that partners with us can take advantage of our own inherent economies of scale, and benefit from our investment in systemized training programs, rigorous maintenance standards, and new technologies (including scheduled vehicle replacements that help ensure consistent delivery service).

- RISK PROTECTION: We take on the risk. Performance and financial guarantees provide confidence to our government customers that we're equally invested in the success of each partnership. Plus, insurance coverage requirements for primary responsibility of general liability and environmental compliance is standard in most of our contracts.

- ADVANCED TECHNOLOGY & EFFICIENCY: As we continually seek smarter, safer, and more efficient ways to operate our business, our customers reap the rewards. For example, our commitment to growing our alternative fuel fleet (which already includes hydraulic hybrid and compressed natural gas trucks) allows the communities we serve to enjoy all the benefits that come from a smaller carbon footprint. And we can help our communities capitalize on another powerful, sustainable practice. We can convert naturally-occurring methane gas that's produced by decomposing waste into a clean-burning alternative energy source.

- SEAMLESS TRANSITIONS: When we come on board for our municipal customers, we're often ideally positioned to hire qualified displaced employees, and we evaluate options for purchasing used equipment from the municipality.

"Waste Industries has continued to strive to produce excellent service and an excellent product by continuing to increase the service they provide to Campbell Crossing and our residents. I feel lucky and proud to have them on my team."

Jon Martin
Contract Manager
Campbell Crossing, LLC

continued on back ▸

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WASTE INDUSTRIES
www.wasteindustries.com

RESIDENTIAL SERVICES:
A CLEANER WORLD FOR YOUR HOME

With Waste Industries, everything just rolls smoother.

We put special care into how we service every neighborhood in our footprint, taking care of friends and neighbors alike, providing the cleanest and quietest service imaginable. Across every neighborhood we service, the fundamental goal is the same: To roll in, roll out and roll on – and do it all as quietly, efficiently, and cost-effectively as we can.

ALWAYS ON POINT

Today's consumers demand more than just traditional home garbage collection. That's why we offer so many services designed to keep up with evolving consumer needs:

SOLID WASTE SERVICES: Through Automated and Semi-Automated Curbside Collection, we rely on just the right balance of sustainability, efficiency, and convenience to develop the program that best fits your neighborhood. When you have more trash than usual that needs to be hauled away, we can provide an extra pickup through just one call.

RECYCLING: It's no wonder a green arrow plays such a prominent role in our corporate logo. After all, recycling is at the very heart of everything we do at Waste Industries. And for our residential customers, that means they can take advantage of:

SINGLE-STREAM RECYCLING: Put all your recyclables in one container, and we'll handle the separating and sorting for you.

UNIQUE CONTAINERS: When you put your full Waste Industries recycling container by your curb, you're demonstrating your commitment to environmental responsibility – and you're showing your neighbors how they can do the same.

PERSONALIZED PROGRAMS AND TRAINING: Our classes through school systems help teach appropriate recycling techniques, and we cater our programs to meet your family's changing recycling needs.

BULKY AND LARGE ITEMS: When your biggest, bulkiest appliances stop working, we'll get them out of your way – fast. Just one call from you gets us rolling to collect your old washers, dryers, refrigerators, water heaters, etc.

YARD WASTE: Whether through regularly scheduled pickups or one-time collections after an all-weekend outdoor project, we're always ready. As part of our long-standing commitment to sustainability, we turn your loose or containerized yard waste including: leaves, grass, weeds, trimmings and branches, pine straw, and shrub and tree clippings – into wood chips, compost, and mulch.

continued on back ▶

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WASTE INDUSTRIES
www.wasteindustries.com

LANDFILLS:
TRANSFORMATION AT WORK TODAY

Across the Eastern United States, Waste Industries leads the way in modern landfill management, waste reduction, recycling, and bio-energy.

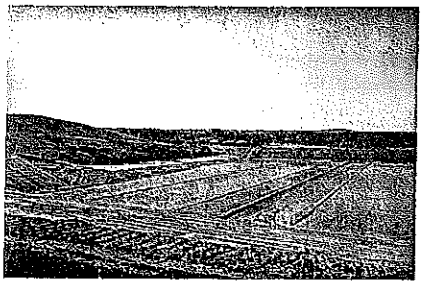
In simplest terms, our landfills manage solid waste for our customers. But in practical terms, they do so much more. For example, they protect the environment while generating valuable green energy. They provide financial benefits while responsibly providing a platform for sensible, efficient land reuse projects (like when converting landfills into parks and recreation areas). And since our landfills are safe, they serve as testament to what happens when you take a stand for always doing what's right.

Waste Industries' landfills stand as ideal examples of what can happen at the intersection of innovation and dedication.

TRANSFORMED FOR GOOD

How can you take something like waste, then turn it into something unimaginably world-changing?

Our landfill transformation projects begin in what we call "cells," which are areas in the landfill that store the waste we collect. Once each cell is filled, it's sealed — and it's ready to begin producing energy.



As the waste in each cell decomposes, the methane it naturally creates is converted into usable energy. That energy is routed back into local power grids to serve the needs of communities. By capturing a natural byproduct and transforming it into an alternative energy source, we're generating not just electricity, but added value to the customers we're proud to serve.

IMPROVING LIFE BEYOND OUR BORDERS

Our teams perform regular tests on areas adjacent to our landfills. When the opportunity arises to create wetlands around them, we constantly monitor and carefully protect those wetlands to ensure they remain an ideal habitat for native wildlife.

Plus, as our landfill-gas-to-energy operations continue to produce energy, we continue to ensure they're safe for the environment. In that way, landfills make a critical contribution to an economic engine and quality of life that attracts businesses, industry, and residential development.

We launched the state's largest landfill-gas-to-energy project in North Carolina's Sampson County. Along with our Wake County facility, they demonstrate our commitment to introducing cutting-edge technology to the communities we serve—today and tomorrow. Our Sampson County project, for instance, will provide electricity to thousands of homes for the next 70 years.

continued on back ▸

We're part of everyday life...Make us part of yours.®

WASTE INDUSTRIES
www.wasteindustries.com

CORPORATE PHILANTHROPY: COMMUNITY-MINDED, SERVICE-FOCUSED

Since 1970, Waste Industries has been at the forefront of solid waste services through constant innovation, embracing technology, and maintaining a commitment to service that goes beyond picking up trash and recycling.

Each year, Waste Industries contributes more than $275,000 in charitable donations, investments, sponsorships, and public-private partnerships. Year after year, we actively support organizations and provide a platform for our co-workers to volunteer their personal time, talents, and resources to our local communities.

We're your neighbors! We live in and support the communities we service, fueling our commitment to making local areas better through investments, charitable donations, sponsorships, and public-private partnerships. Furthermore, Waste Industries is committed to hiring employees from the communities we service by working with local vendors and supporting minority-owned businesses.

CHARACTER AT WORK

You can tell the character of a business by how it pulls together its time, energy, and resources to support local communities. For this reason, we are proud our employees place such an emphasis on corporate responsibility and philanthropy.

Honesty and integrity guide our decisions and steer our every move. Our commitment to customers, co-workers, and communities is how we make good on our promise to improve the quality of life in every place we call "home."

Sustainability for both human and environmental protection is paramount to building a better world. One of our primary goals is to make the communities we service safer, cleaner, and better for the generations that follow us.

Continued on back

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(Rev. December 2014)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

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Print or type
See Specific Instructions on page 2.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.
Waste Industries South Atlanta, LLC

2 Business name/disregarded entity name, if different from above

3 Check appropriate box for federal tax classification; check only one of the following seven boxes:
☐ Individual/sole proprietor or single-member LLC ☑ C Corporation ☐ S Corporation ☐ Partnership ☐ Trust/estate
☐ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) ▶
Note. For a single-member LLC that is disregarded, do not check LLC; check the appropriate box in the line above for the tax classification of the single-member owner.
☐ Other (see instructions) ▶

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):
Exempt payee code (if any)
Exemption from FATCA reporting code (if any)
(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.)
3351 North Henry Blvd

Requester's name and address (optional)

6 City, state, and ZIP code
Stockbridge, GA 30281

7 List account number(s) here (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Note. If the account is in more than one name, see the instructions for line 1 and the chart on page 4 for guidelines on whose number to enter.

Social security number
☐☐☐ - ☐☐ - ☐☐☐☐

or

Employer identification number
56 - 0954929

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 3.

Sign Here Signature of U.S. person ▶ Amanda Renaa Date ▶ 10-19-15

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. Information about developments affecting Form W-9 (such as legislation enacted after we release it) is at *www.irs.gov/fw9*.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding? on page 2.

By signing the filled-out form, you:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
2. Certify that you are not subject to backup withholding, or
3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income, and
4. Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting, is correct. See *What is FATCA reporting?* on page 2 for further information.

Henry County Tax Commissioner
140 Henry Parkway McDonough, GA 30253
(770) 288-8180 option 5 - Fax (770) 288-8190
Website: www.henrytc.org
Email: eyoung@co.henry.ga.us

2015 OCCUPATIONAL TAX CERTIFICATE

Business Name: **Waste Industries South Atlanta LLC** **Account: 27560**
Business Type: **Services Not Elsewhere Classified**
Business Location: **3351 HIGHWAY 42 NORTH, STOCKBRIDGE, GA 30281**

WASTE INDUSTRIES SOUTH ATLANTA LLC
CAROL DALTON
3301 BENSON DR 601
RALEIGH, NC 27609

Waste Industries
Dawayne Isaac

Unincorporated Henry County, Georgia for the period of **01/01/2015** to **12/31/2015**

David Curry
Henry County Tax Commissioner

This certificate is *not transferable* and must be posted in a conspicuous place.

File (PBR) Douglas Co. Collection

Georgia Department of Natural Resources

Environmental Protection Division
Solid Waste Management Program
4244 International Parkway, Suite 104, Atlanta, Georgia 30354
Noel Holcomb, Commissioner
Carol A. Couch, Ph.D., Director
404/362-2692

May 9, 2008

Mr. Brian Chesson
General Manager
Waste Industries - Branch 95
2699 Cochran Industrial Blvd
Douglasville, Ga 30134

SUBJECT: Notification of Permit by Rule Operation
Solid Waste Collection Douglas County
PBR-048-53COL

Dear Mr. Chesson:

The Solid Waste Management Program has received your notification for a waste collection operation to collect municipal solid waste. Your waste collection operation shall be deemed to have a solid waste handling permit by rule if it complies with Section 391-3-4-.06(3)(a) of the Rules for Solid Waste Management:

1. Vehicle Construction: Vehicles or containers used for collection and transportation of garbage and similar putrescible wastes, or mixtures containing such wastes, shall be covered, substantially leakproof, durable, and of easily cleanable construction.

2. Vehicle Maintenance: Solid waste collection and transportation vehicles shall be cleaned frequently and shall be maintained in good repair.

3. Littering and Spillage: Vehicles or containers used for the collection and transportation of solid waste shall be loaded and moved in such a manner that the contents will not fall, leak or spill therefrom and shall be covered when necessary to prevent blowing of material from the vehicle.

4. No regulated quantities of hazardous wastes may be collected and transported except in accordance with the provisions of the Georgia Hazardous Waste Management Act, O.C.G.A. 12-8-60 et seq.

5. Local Ordinances: It is the responsibility of the collector to comply with all local rules, regulations, and ordinances pertaining to operation of solid waste collection systems.

6. All wastewater from cleaning of vehicles must be handled in a manner which meets all applicable environmental laws and regulations.

7. All collected solid waste must be deposited only in a permitted solid waste handling facility authorized to receive the applicable waste types.

8. After July 1, 1992, municipal solid waste may not be transported from a jurisdiction to a municipal solid waste disposal facility located in another county unless the jurisdiction generating the waste is actively involved in and has a strategy for meeting the State-wide goal of waste reduction by July 1, 1996.

9. This operation excludes the collection of biomedical and industrial solid wastes.

A copy of the Rules for Solid Waste Management, Chapter 391-3-4, is enclosed for your information. Please carefully review definitions and requirements pertaining to your collection operation. Violation of any of the applicable requirements will invalidate your permit by rule status.

This permit by rule does not supersede any approvals or permits that may be required by any other existing federal, state, or local ordinances, or rules and regulations. If you have any additional questions, please contact me at (404)362-2572.

Sincerely,

Barbara R. Howard

Barbara R. Howard, P.E.
Environmental Engineer 3
Commercial & Industrial Solid Waste Unit

BH:landdocs\barbarah\pbr\Waste Industries-Branch 96. Douglas Co.5.9.06.col
Enclosure: Application, Rules for Solid Waste Management, Chapter 391-3-4

c: Honorable Tom Wortham
Mountain District EPD
File (PBR) – Douglas County

Department of Natural Resources
Environmental Protection Division
Solid Waste Management Program
4244 International Parkway, Suite 104
Atlanta, Georgia 30354-3902 (404)362-2692

Not located
~~Permit~~ Transfer
New

County Douglas

PBR- 048 - 53COL
(Shaded Areas for SWMP Only)

RECEIVED
JUN 22 2007
SOLID WASTE MANAGEMENT PROGRAM

NOTIFICATION OF PERMIT BY RULE OPERATIONS

Please Type or Print:

I. FACILITY NAME Waste Industries - Branch 95

FACILITY ADDRESS/LOCATION 2699 Cochran Industrial Blvd.

CITY Douglasville STATE Georgia ZIP 30134

OWNER/OPERATOR Waste Industries Atlanta, LLC

ADDRESS 2699 Cochran Industrial Blvd. TELEPHONE 770-577 - 3545

CITY Douglasville STATE Georgia ZIP 30134

AUTHORIZED REPRESENTATIVE Brian Chesson TITLE General Manger

ADDRESS 2699 Cochran Industrial Blvd TELEPHONE 770-577 - 3545

CITY Douglasville STATE Georgia ZIP 30134

SIGNATURE [signature] DATE 6/12/2007
(Please sign here)

II. TYPE OF OPERATION (Check only the block for the operation(s) for which you will be responsible)

A. ☑ Collection
B. ☐ Transfer Station
C. ☐ Inert Landfill Is property for disposal site ☐ owned ☐ leased by applicant?

If leased, Property Owner _____

Address _____

City _____ State _____ Zip _____

D. ☐ On-Site Processing or Thermal Treatment
E. Facility will be ☐ Private or ☐ Public (open to general public)

III. DESCRIPTION OF OPERATION(S) (Describe briefly the general nature of the proposed operation and list specific solid waste to be disposed, processed or treated.)

Residential and Commercial Trash Collection

IV. STATUS OF OPERATION (Check) ☑ Existing ☐ Proposed Projected startup _____ / _____
month year

V. AREA TO BE SERVED (List County(s)) Cobb, Paulding, Carroll, Douglas, and Fulton

VI. Latitude and Longitudinal of facility: Latitude: O ' " Longitude O ' "

→ If this notification is for an **INERT LANDFILL,** the following items must be attached to the notification form:

a. A letter from the host local jurisdiction which states that this operation is in compliance with all applicable local rules and ordinances, including erosion and sediment control.

b. A drawing that documents that no portion of the waste disposal area will be located within one hundred (100) linear feet of any property line or enclosed structure.

c. A street or highway map indicating location of site or facility.

d. 1) For inert landfill sites that will disturb 1 acre or more of land during their active life, a copy of the Notice of Intent (NOI) to comply with State General Permit No. GAR100001 for Storm Water Discharges Associated with Construction Activity for Stand Alone Projects that was submitted to the appropriate EPD District Office along with a delivery receipt (certified mail, UPS, FedEx, etc) documenting that the Notice of Intent was submitted at least 14 days prior to the commencement of land disturbing or waste disposal on the site. Compliance with the State General Permit is required from the time land disturbance begins at the site until the site is properly closed and meets all conditions of final stabilization in accordance with the State General Permit. The NOI Form can be downloaded from the EPD website at: http://www.gaepd.org/files_DOC/forms/wpb/noi_pp

2) For small inert landfill sites that will disturb less than 1 acre during their active life, the owner or operator may submit a signed and notarized letter certifying that less than 1 acre will be disturbed during the active life of the inert landfill. The owner or operator should be aware that disturbing 1 acre or more of land without proper coverage under State General Permit No. GAR100001 is a violation of Georgia's Water Quality Control Act.

→ If this notification is for a transfer station, on-site processing or thermal treatment or wastewater treatment or thermal treatment plant sludge disposal operations the following item must be attached to the notification form:

c. A street or highway map indicating location of site or facility.

NOTE

INCOMPLETE NOTIFICATIONS WILL BE RETURNED. OPERATIONS MUST MEET THE CONDITIONS IN PARAGRAPH (2) AND THE CONDITIONS IN PARAGRAPH (3) OF SECTION .06 OF THE RULES FOR SOLID WASTE MANAGEMENT IN ORDER TO OPERATE UNDER THE PERMIT BY RULE PROVISION.

USDOT Number MC/MX Number Name

Enter Value: WASTE INDUSTRIES U

Search

Company Snapshot

WASTE INDUSTRIES USA
USDOT Number: 198696

Other Information for this Carrier

- SafeStat Results
- Licensing & Insurance

ID/Operations | Inspections/Crashes | Safety Rating | Insurance

Carriers: If you would like to update the following ID/Operations information, please complete and submit form MCS-150 which can be obtained online or from your State FMCSA office. If you would like to challenge the accuracy of your company's safety data, you can do so using FMCSA's DataQs system.

Carrier and other users: FMCSA provides the Company Safety Profile (CSP) to motor carriers and the general public interested in obtaining greater detail on a particular motor carrier's safety performance then what is captured in the Company Snapshot. To obtain a CSP please visit the CSP order page or call (800)832-5660 or (703)280-4001 (Fee Required).

For help on the explanation of individual data fields, click on any field name or for help of a general nature go to SAFER General Help.

The information below reflects the content of the FMCSA management information systems as of 03/29/2010.

Entity Type:	Carrier		
Out of Service (Interstate Only):	No	Out of Service Date:	None
Legal Name:	WASTE INDUSTRIES USA		
DBA Name:			
Physical Address:	3301 BENSON DR SUITE 601 RALEIGH, NC 27609		
Phone:	(919) 325-3000		
Mailing Address:	3301 BENSON DR SUITE 601 RALEIGH, NC 27609		
USDOT Number:	198696	State Carrier ID Number:	
MC or MX Number:	MC-336320	DUNS Number:	06-530-2267
Power Units:	772	Drivers:	802
MCS-150 Form Date:	12/16/2009	MCS-150 Mileage (Year):	22,293,052 (2008)

Operation Classification:

X Auth. For Hire	Priv. Pass.(Non-business)	State Gov't
Exempt For Hire	Migrant	Local Gov't
X Private(Property)	U.S. Mail	Indian Nation
Priv. Pass. (Business)	Fed. Gov't	

Carrier Operation:

X Interstate	Intrastate Only (HM)	Intrastate Only (Non-HM)

Cargo Carried:

General Freight	Liquids/Gases	Chemicals
Household Goods	Intermodal Cont.	Commodities Dry Bulk
Metal: sheets, coils, rolls	Passengers	Refrigerated Food
Motor Vehicles	Oilfield Equipment	Beverages
Drive/Tow away	Livestock	Paper Products
Logs, Poles, Beams, Lumber	Grain, Feed, Hay	Utilities
Building Materials	Coal/Coke	Agricultural/Farm Supplies
Mobile Homes	Meat	Construction
Machinery, Large Objects	X Garbage/Refuse	Water Well
Fresh Produce	US Mail	

ID/Operations | Inspections/Crashes | Safety Rating | Insurance

Inspection results for 24 months prior to: 03/29/2010

Total Inspections: 758

Note: Total inspections may be less than the sum of vehicle, driver, and hazmat inspections. Go to Inspections Help for further information.

Inspections:

Inspection Type	Vehicle	Driver	Hazmat
Inspections	273	758	3
Out of Service	56	6	0
Out of Service %	20.5%	0.8%	0%
Nat'l Average % (2007- 2008)	22.27%	6.60%	5.02%

Crashes reported to FMCSA by states for 24 months prior to: 03/29/2010

Crashes:

Type	Fatal	Injury	Tow	Total
Crashes	2	24	34	60

ID/Operations | Inspections/Crashes | Safety Rating | Insurance

The Federal safety rating does not necessarily reflect the safety of the carrier when operating in intrastate commerce.

Carrier Safety Rating:

The rating below is current as of: 03/29/2010

Review Information:

Rating date:	04/07/1989	Review Date:	01/19/1989

Rating:	Satisfactory	Type:	Compliance Review

ID/Operations | Inspections/Crashes | Safety Rating | Insurance

For the most current information on the status of operating authority and insurance for this carrier, go to the **FMCSA Licensing & Insurance site.**

SAFER Links

Skip Links | Home | Feedback | Contact | DataQs | FAQ | Accessibility | Privacy Notice | Related Links | Acrobat Reader Download

State of Georgia
Department of Natural Resources
ENVIRONMENTAL PROTECTION DIVISION
PERMIT

SOLID WASTE HANDLING

Permit No: **115-008D(SL)** Date: **December 29, 2005**

Major Modification: **# 2**

Permittee: Name: **Polk County Board of Commissioners**
Address: **Post Office Box 268**
Cedartown, Georgia 30125

In accordance with the provisions of the Georgia Comprehensive Solid Waste Management Act, and the Rules promulgated pursuant thereto, this permit is issued for the following operation:

Vertical Expansion of the Phase 2 Area of the Polk County - Grady Road Municipal Solid Waste Landfill is located approximately 4.5 miles east, southeast of Cedartown and approximately 0.5 miles south of U.S. 278 in Polk County.

This permit is conditioned upon the permittee complying with the attached conditions of operation, which are hereby made a part of this permit.

All statements and supporting data submitted to the Environmental Protection Division of the Department of Natural Resources have been evaluated, considered and relied upon in the issuance of this permit.

This permit is now in effect; however, under Georgia Law it is subject to appeal for thirty (30) days following issuance, and is subject to modification or revocation on evidence of noncompliance with any of the provisions of the Georgia Comprehensive Solid Waste Management Act, or any of the Rules promulgated pursuant thereto; or with any representation made in the above mentioned application or the statements and supporting data entered therein or attached thereto; or with any condition of this permit.

Carol A. Couch, Director
Environmental Protection Division

WASTE INDUSTRIES www.wasteindustries.com

3301 Benson Drive, Suite 601 | Raleigh, NC 27609

Waste Industries USA, Inc. is a 42 year old company that has been providing solid waste services to commercial, industrial, and residential customers throughout the Carolinas, Virginia, Maryland, Tennessee, Delaware, and Georgia. By delivering sustainable and fiscally-responsible solutions, Waste Industries has been named by *Forbes* magazine as one of the "200 Best Small Companies in America." Ranked 12th by *Waste Age* magazine in its annual survey of the 100 largest solid waste firms in 2012, Waste Industries has revenues of approximately $460 million and total assets in the range of $724 million based on 2012 results. If additional financial information is necessary, please contact Corporate Reporting Analyst, Carol Dalton, by emailing carol.dalton@wasteindustries.com or calling (919) 877-7508.

D. Stephen Grissom

Chief Financial Officer, Waste Industries USA, Inc.

IFIC Surety GROUP

Bid Bond

KNOW ALL MEN BY THESE PRESENTS: That we, the undersigned, Waste Industries Atlanta, LLC as Principal, and International Fidelity Insurance Company, a corporation of the State of New Jersey, as Surety, are hereby held and firmly bound unto City of Stockbridge, Georgia in the penal sum of Fifty Thousand & 00/100 Dollars ($50,000.00) for the payment of which, well and truly to be made, we hereby jointly and severally bind ourselves, our heirs, executors, administrators, successors and assigns.

Signed, this 20th day of October, 2015

The condition of the above obligation is such that whereas the Principal has submitted a certain bid, to enter into a contract in writing for Sanitation Collection Services (RFP # 201508-02)

NOW, THEREFORE,

(a) If said bid shall be rejected, or in the alternate

(b) If said bid shall be accepted and the Principal shall execute and deliver an acceptable form of contract, and shall furnish a bond for the faithful performance of said Contract, and for the payment of the persons performing labor or furnishing materials in connection therewith, and shall in all other respects perform the agreement created by the acceptance of said bid;

THEN, THIS OBLIGATION SHALL BE VOID, otherwise the same shall remain in force and effect; it being expressly understood and agreed that the liability of the Surety for any and all claims hereunder shall, in no event, exceed the penal amount of this obligation as herein stated.

IN WITNESS WHEREOF, the Principal and the Surety have hereto set their hands and seals, and such of them as are corporations have caused their corporate seals, to be hereto affixed and these presents to be signed by their proper officers, the day and year first set forth above.

Signed, sealed and delivered in the presence of:

Waste Industries Atlanta, LLC

By: D. Stephen Grissom

D. Stephen Grissom. Chief Financial Officer

International Fidelity Insurance Company

By: James W. Poole

James W. Poole **Attorney-In-Fact**

IFIC Surety GROUP

The International Fidelity Insurance Company a corporation organized and existing under the laws of the State of New Jersey, hereby guarantees the proposal of

Waste Industries Atlanta, LLC

to City of Stockbridge, Georgia

for Sanitation Collection Services (RFP # 201508-02)

and further guarantees that if the contract is awarded to the said

Waste Industries Atlanta, LLC

that the said Waste Industries Atlanta, LLC

will execute said contract within the period of time required after its delivery for that purpose; and further guarantees that if the contract is so awarded to the said

Waste Industries Atlanta, LLC and a Performance Bond is required by the City of Stockbridge

that it will become surety on bond guaranteeing the faithful performance of said contract.

In **Witness Whereof,** the said International Fidelity Insurance Company has caused this agreement to be signed by proper officers and its corporate seal to be hereunto affixed, this 20th day of October, 20 15

International Fidelity Insurance Company

By: James W. Poole, Attorney-in-Fact

Tel (973) 624-7200

POWER OF ATTORNEY

INTERNATIONAL FIDELITY INSURANCE COMPANY
ALLEGHENY CASUALTY COMPANY

ONE NEWARK CENTER, 20TH FLOOR NEWARK, NEW JERSEY 07102-5207

KNOW ALL MEN BY THESE PRESENTS: That **INTERNATIONAL FIDELITY INSURANCE COMPANY**, a corporation organized and existing under the laws of the State of New Jersey, and **ALLEGHENY CASUALTY COMPANY** a corporation organized and existing under the laws of the State of Pennsylvania, having their principal office in the City of Newark, New Jersey, do hereby constitute and appoint

JAMES W. POOLE, ROBERT G. SALMON, JR., DAVID J. BRASWELL

Raleigh, NC.

their true and lawful attorney(s)-in-fact to execute, seal and deliver for and on its behalf as surety, any and all bonds and undertakings, contracts of indemnity and other writings obligatory in the nature thereof, which are or may be allowed, required or permitted by law, statute, rule, regulation, contract or otherwise, and the execution of such instrument(s) in pursuance of these presents, shall be as binding upon the said INTERNATIONAL FIDELITY INSURANCE COMPANY and ALLEGHENY CASUALTY COMPANY, as fully and amply, to all intents and purposes, as if the same had been duly executed and acknowledged by their regularly elected officers at their principal offices.

This Power of Attorney is executed, and may be revoked, pursuant to and by authority of the By-Laws of INTERNATIONAL FIDELITY INSURANCE COMPANY and ALLEGHENY CASUALTY COMPANY and is granted under and by authority of the following resolution adopted by the Board of Directors of INTERNATIONAL FIDELITY INSURANCE COMPANY at a meeting duly held on the 20th day of July, 2010 and by the Board of Directors of ALLEGHENY CASUALTY COMPANY at a meeting duly held on the 15th day of August, 2000:

"RESOLVED, that (1) the President, Vice President, Executive Vice President or Secretary of the Corporation shall have the power to appoint, and to revoke the appointments of, Attorneys-in-Fact or agents with power and authority as defined or limited in their respective powers of attorney, and to execute on behalf of the Corporation and affix the Corporation's seal thereto, bonds, undertakings, recognizances, contracts of indemnity and other written obligations in the nature thereof or related thereto; and (2) any such Officers of the Corporation may appoint and revoke the appointments of joint-control custodians, agents for acceptance of process, and Attorneys-in-fact with authority to execute waivers and consents on behalf of the Corporation; and (3) the signature of any such Officer of the Corporation and the Corporation's seal may be affixed by facsimile to any power of attorney or certification given for the execution of any bond, undertaking, recognizance, contract of indemnity or other written obligation in the nature thereof or related thereto, such signature and seals when so used whether heretofore or hereafter, being hereby adopted by the Corporation as the original signature of such officer and the original seal of the Corporation, to be valid and binding upon the Corporation with the same force and effect as though manually affixed."

IN WITNESS WHEREOF, INTERNATIONAL FIDELITY INSURANCE COMPANY and ALLEGHENY CASUALTY COMPANY have each executed and attested these presents on this 12th day of March, 2012.

INTERNATIONAL FIDELITY INSURANCE COMPANY CORPORATE SEAL 1904 NEW JERSEY

STATE OF NEW JERSEY
County of Essex

ROBERT W. MINSTER
Executive Vice President/Chief Operating Officer
(International Fidelity Insurance Company)
and President (Allegheny Casualty Company)

ALLEGHENY CASUALTY COMPANY 1936 PENNSYLVANIA

On this 12th day of March 2012, before me came the individual who executed the preceding instrument, to me personally known, and, being by me duly sworn, said he is the therein described and authorized officer of INTERNATIONAL FIDELITY INSURANCE COMPANY and ALLEGHENY CASUALTY COMPANY; that the seals affixed to said instrument are the Corporate Seals of said Companies; that the said Corporate Seals and his signature were duly affixed by order of the Boards of Directors of said Companies.

IN TESTIMONY WHEREOF, I have hereunto set my hand affixed my Official Seal, at the City of Newark, New Jersey the day and year first above written.

JOSE A. MARQUEZ, JR. NOTARY PUBLIC NEW JERSEY

A NOTARY PUBLIC OF NEW JERSEY
My Commission Expires Nov. 21, 2015

CERTIFICATION

I, the undersigned officer of INTERNATIONAL FIDELITY INSURANCE COMPANY and ALLEGHENY CASUALTY COMPANY do hereby certify that I have compared the foregoing copy of the Power of Attorney and affidavit, and the copy of the Sections of the By-Laws of said Companies as set forth in said Power of Attorney, with the originals on file in the home office of said companies, and that the same are correct transcripts thereof, and of the whole of the said originals, and that the said Power of Attorney has not been revoked and is now in full force and effect.

IN TESTIMONY WHEREOF, I have hereunto set my hand this 20th day of October, 2015

MARIA BRANCO, Assistant Secretary

ACORD®

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 10/15/2015

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER
INSURE
2607 GLENWOOD AVENUE
PO BOX 31508
RALEIGH NC 27622

CONTACT NAME: TRACY MEADOWS
PHONE (A/C, No, Ext): (919) 781-1115 FAX (A/C, No): (919) 783-6427
E-MAIL ADDRESS: TMEADOWS@INSURE-NC.COM

INSURER(S) AFFORDING COVERAGE	NAIC #
INSURER A: AIG SPECIALTY INS CO	26883
INSURER B: NATIONAL UNION FIRE INS CO PA	19445
INSURER C: COMMERCE & INDUSTRY INS CO	19410
INSURER D: NEW HAMPSHIRE INS CO	23841
INSURER E:	
INSURER F:	

INSURED
WASTE INDUSTRIES ATLANTA LLC
2699 COCHRAN INDUSTRIAL BLVD
DOUGLASVILLE GA 30134

COVERAGES CERTIFICATE NUMBER: Douglasville-15/16 REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	GENERAL LIABILITY X COMMERCIAL GENERAL LIABILITY CLAIMS-MADE X OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: X POLICY PRO-JECT LOC	X		EG-13112875	07/01/2015	07/01/2016	EACH OCCURRENCE	$ 1,000,000
							DAMAGE TO RENTED PREMISES (Ea occurrence)	$ 1,000,000
							MED EXP (Any one person)	$ 25,000
							PERSONAL & ADV INJURY	$ 1,000,000
							GENERAL AGGREGATE	$ 2,000,000
							PRODUCTS - COMP/OP AGG	$ 1,000,000
								$
B	AUTOMOBILE LIABILITY X ANY AUTO ALL OWNED AUTOS SCHEDULED AUTOS HIRED AUTOS NON-OWNED AUTOS	X		CA-4584398	07/01/2015	07/01/2016	COMBINED SINGLE LIMIT (Ea accident)	$ 1,000,000
							BODILY INJURY (Per person)	$
							BODILY INJURY (Per accident)	$
							PROPERTY DAMAGE (Per accident)	$
								$
C	X UMBRELLA LIAB X OCCUR EXCESS LIAB CLAIMS-MADE DED X RETENTION $ 10,000			BE-67382396	07/01/2015	07/01/2016	EACH OCCURRENCE	$ 10,000,000
							AGGREGATE	$ 10,000,000
								$
D	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) Y/N N If yes, describe under DESCRIPTION OF OPERATIONS below	N/A	Y	WC-053409073	07/01/2015	07/01/2016	X WC STATU-TORY LIMITS OTH-ER	
							E.L. EACH ACCIDENT	$ 1,000,000
							E.L. DISEASE - EA EMPLOYEE	$ 1,000,000
							E.L. DISEASE - POLICY LIMIT	$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)
RE: RFP #201508-02 (PROPOSAL FOR SANITATION COLLECTION SERVICES)
IF REQUIRED BY WRITTEN AGREEMENT: CERTIFICATE HOLDER, ITS BOARDS, OFFICIALS, DIRECTORS, OFFICERS, EMPLOYEES, REPRESENTATIVES, AGENTS AND VOLUNTEERS ARE NAMED AS ADDITIONAL INSUREDS FOR GENERAL AND AUTOMOBILE LIABILITY COVERAGE PER FORMS WIG1505 (07/15) AND WIA1505 (07/15) ATTACHED. WAIVER OF SUBROGATION IS APPLICABLE TO WORKERS' COMPENSATION PER FORM WIS1505 (07/15) ATTACHED. THIRTY (30) DAY NOTICE OF CANCELLATION SHALL BE PROVIDED TO THE CERTIFICATE HOLDER.

CERTIFICATE HOLDER

CITY OF STOCKBRIDGE
ATTN PURCHASING CLERK, FINANCE DEPT
4640 NORTH HENRY BOULEVARD
STOCKBRIDGE, GA 30281

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

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WASTE INDUSTRIES - AIG
COMMERCIAL GENERAL LIABILITY

COMMERCIAL GENERAL LIABILITY
ADDITIONAL INSURED- TERMS AND CONDITIONS
103124 (05/14)

Any person or organization, other than a third party carrier, with whom you have agreed to include as an insured, because of a written contract, written agreement or permit, is an insured, but only with respect to bodily injury, property damage or personal and advertising injury caused, in whole or in part, by your acts or omissions or the acts or omissions of those acting on your behalf, arising out of your operations, your work, equipment or premises leased, rented or owned by you, or your products which are sold in the regular course of a vendor's business.

However, this insurance does not apply to bodily injury or property damage arising out of the sole negligence of the vendor for its own acts or omissions or those of its employees or anyone else acting on its behalf.

In the event that a written contract or agreement or permit requires this insurance to be primary for any above person or organization this insurance is primary and we will not seek contributions from any such other insurance issued to such person or organization.

WASTE INDUSTRIES - AIG
AUTOMOBILE ADDITIONAL INSURED ENDORSEMENTS

COMMERCIAL AUTOMOBILE
ADDITIONAL INSURED- WHERE REQUIRED BY WRITTEN CONTRACT OR AGREEMENT
105660 (05/10)

This endorsement modifies insurance provided under the following:

MOTOR CARRIER COVERAGE FORM

Section II – Liability Coverage, A. - Coverage, 1 –Who Is An Insured, is amended to add the following:

f. Any person or organization to whom you become obligated to include as an additional insured under this policy, as a result of any contract or agreement you enter into which requires you to furnish insurance to that person or organization of the type provided by this policy, but only with respect to liability covered by the terms of this policy, arising out of the use of a covered "auto" you own, hire or borrow. However, the insurance provided herein will not exceed the lessor of:

(1) The coverage and/or limits of this policy, or

(2) The coverage and/or limits required by said written contract or agreement.

COMMERCIAL AUTOMOBILE
PRIMARY COVERAGE FOR ADDITIONAL INSUREDS
103970 (03/10)

This endorsement modifies insurance provided under the following:

MOTOR CARRIER COVERAGE FORM

Section V. MOTOR CARRIER CONDITIONS, B. General Conditions, 5. – Other Insurance – Primary and Excess Insurance Provisions, c – is amended to read:

e. This coverage Form provides primary insurance for any covered "auto" you own and excess insurance for any covered "auto" you don't own. This Coverage Form also provides primary insurance for any additional insured covered hereunder as required by a contract or agreement entered into with you prior to the date of any accident. Contribution to a settlement will not be sought from any Additional Insured covered hereunder as required by a contract or agreement.

WASTE INDUSTRIES - AIG
"WAIVER OF SUBROGATION" ENDORSEMENTS

POLICY NUMBER: WC-053409074 **EFFECTIVE: 07/01/2015-07/01/2016**

WORKERS COMPENSATION ENDORSEMENT
WAIVER OF OUR RIGHTS TO RECOVER FROM OTHERS
WC 00 03 13 (04/84)

We have the right to recover our payments from anyone liable for an injury covered by this policy. We will not enforce our right against any person or organization for which the insured has completed a written agreement to provide this waiver.

POLICY NUMBER: EG-13112875 **EFFECTIVE: 07/01/2015-07/01/2016**

COMMERCIAL GENERAL LIABILITY ENDORSEMENT
AMENDMENT OF TRANSFER OF RIGHTS OF RECOVERY
94283 (03/07)

We waive any right of recovery we may have against any person or organization where required by written contract but only for payments we make because of payments for bodily injury, property damage or personal injury arising out of your ongoing operations or your work done under a contract with that person or organization and included within the products-completed operations hazard.

POLICY NUMBER: CA-4584398 **EFFECTIVE: 07/01/2015-07/01/2016**

COMMERCIAL AUTOMOBILE LIABILITY ENDORSEMENT
BLANKET WAIVER OF SUBROGATION
103972 (03/10)

We waive any right of recovery we have against any person or organization, with whom you have entered into a contract or agreement because of payments we make under this Coverage Form arising out of an "accident" or "loss" if (1) The "accident" or "loss" is due to operations undertaken in accordance with the contract existing between you and such person or organization and (2) The contract or agreement was entered into prior to any "accident" or "loss."

POLICY NUMBER: BE-67382396 **EFFECTIVE: 07/01/2015-07/01/2016**

COMMERCIAL UMBRELLA LIABILITY ENDORSEMENT
WAIVER OF SUBROGATION
80517 (11/09)

If, prior to the time of an Occurrence, you waive any right of recovery against a specific person or organization for injury or damage as required under an Insured Contract, we will also waive any rights we may have against such person or organization.

Credit Information for
Waste Industries USA. & Subsidiaries

Nature of Business:	Waste Collection & Disposal
Type of Ownership:	Corporation
Date of Incorporation:	September 28, 2000
Federal ID Number:	56-0954929
Dun & Bradstreet Number:	01-635-6896
Officers:	Ven Poole, Chief Executive Officer D. Stephen Grissom, Chief Financial Officer Greg Yorston, President & COO
Bank Reference:	Branch Banking & Trust P.O. Box 7961 Raleigh, NC 27611-7961 Attn: Jack Frost Phone: 919-716-9112

Credit References:

Marathon Equipment Company P.O. Box 2244 Birmingham, AL 35201 Phone: 205-695-9105	Fleet Pride 1424 S. Bloodworth Street Raleigh, NC 27610 Phone: 919-424-1317
Lewis Steel Works, Inc. P.O. Box 338 Wrens, GA 30833 Phone: 706-547-6561	Mansfield Oil Company 1025 Airport Parkway, SW Gainesville, GA 30501 Phone: 678-450-2000

WASTE INDUSTRIES

WASTE INDUSTRIES

We're part of everyday life... Make us part of yours.®

Reference Form

Owner's Name/Area Served:	City of Newnan, Georgia
Owner's Phone Number:	770-254-2358
Owner's Contact Name:	Cleatus Phillips
Owner's Title:	City Manager
Owner's Email	CPhillips@cityofnewnan.org>
Number of Residential Units Served - Residential Waste:	9,400
Number of Residential Units Served - Recyclables:	9,400
Number of Residential Units Served - Yard Waste:	0
Number of Residential Units Served - Bulky Waste:	0
Number of Commercial Accounts Served:	N/A
Contract Start Date	3/1/2013
Contract End Date	3/1/2016

Brief Descrpition of Staffing and Equipment to Provide Services:

Waste Industries currently provides curbside residential services to the City's residents. MSW is provided weekly with 95 gallon carts and recycling services are weekly with either a 65 gallon cart or 18 gallon bin. Both services are provided on the same day. Service delivery is based in our Fairburn Branch office located in Fulton County. This Branch provides over 100,000 residential customers with weekly collection services in the South Atlanta MSA. Rear Load trucks with a Driver + Helper team are utilized at this Branch as well as Automated Side Loaders.

Owner's Name/Area Served:	City of Albany, Georgia
Owner's Phone Number:	229-435-4166
Owner's Contact Name:	Michael Grier
Owner's Title:	Superintendant of Public Works
Owner's Email	mgrier@albany.ga.us
Number of Residential Units Served - Residential Waste:	11,717
Number of Residential Units Served - Recyclables:	N/A
Number of Residential Units Served - Yard Waste:	11,717
Number of Residential Units Served - Bulky Waste:	11,717
Number of Commercial Accounts Served:	N/A
Contract Start Date	9/1/1998
Contract End Date	6/30/2014

Brief Descrpition of Staffing and Equipment to Provide Services:

Waste Industries provides weekly curbside service for MSW in 95 gallon carts and yard waste with no packaging requirements. Services are provided from our Albany Branch located in Albany, GA. Waste Industries utilizes three Rear Load trucks with Driver + 2 Helper teams for MSW. The Yard Waste is collected with four Grapple Trucks and a single Rear Load truck for smaller clean ups.

Owner's Name/Area Served:	City of Fayetteville, Georgia
Owner's Phone Number:	770-461-6029
Owner's Contact Name:	Ray Gibson
Owner's Title:	City Manager
Owner's Email	RGibson@fayetteville-ga.gov>
Number of Residential Units Served - Residential Waste:	5,650
Number of Residential Units Served - Recyclables:	5,650
Number of Residential Units Served - Yard Waste:	N/A
Number of Residential Units Served - Bulky Waste:	N/A
Number of Commercial Accounts Served:	N/A
Contract Start Date	7/1/2009
Contract End Date	7/1/2016

Brief Descrpition of Staffing and Equipment to Provide Services:

Waste Industries provided weekly residential curbside garbage and bi-weekly recycling collection for the City of Fayetteville. Services are provided with side load automated trucks and a mini-rear load for tight alley ways.

WASTE INDUSTRIES

What sets us apart from the rest?

Without knowing the day-to-day operational performance of our competitors it would be difficult to deliver a precise list of differences between us and them. However, listed below are some of the fundamental strengths that enable us to manage a business that Forbes Magazine named as **"One Of The Top 200 Small Companies To Work For".**

LONGEVITY - Waste Industries has been providing waste collection services for 42 years. Our first municipal contract, with the City of Oxford, NC was established in 1973 and, 39 years later, we are still their service provider. We now have 300+ government contracts representing 28% of our total revenue in the Southeast U.S. What this means to you is that we have had a lot of time "in the saddle". We have seen things come, and go, like four decades of technological advancement, eight U.S. Presidents, economic inflation, and recession. We've discovered the things that work best for us and tried a few things that proved to be unproductive. We know how to do what we do, and we've been doing it longer than most companies in the industry.

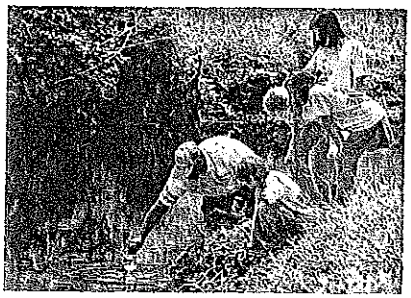
EXPERTISE - The Chairman of our Board of Directors, Jim Perry along with Lonnie Poole, founded Waste Industries in 1970. Their 42 years of dedication to the industry was recognized in recent years by Jim Perry's appointment to President of the NSWMA (National Solid Waste Management Association) and his induction into the Hall of Fame. The navigation and control of our industries' largest and most trusted trade organization was placed into the hands of Mr. Perry because of his years of experience, work integrity, and dedication to "doing what's right for the customer". This is what Waste Industries' was built upon.

QUALITY SERVICE - One of our county's greatest business models was the "cookie cutter" concept introduced by McDonald's. By establishing uniform operational procedures that can easily be packaged and re-implemented as new locations are created, McDonald's quickly became the most successful fast-food company in history. Waste Industries uses a similar philosophy with our Standard Operating Procedures. This program is fueled by technology and our 42 years of professional operating experience. It enables us to quickly and efficiently implement new service areas, municipal contracts, and to assimilate companies that we acquire. It also provides us with the capability of moving key personnel throughout our operations to augment or support the branches that they visit.

SUSTAINABILITY - In 2009 we took a serious look at the environmental impact of our day-to-day operations and determined that we could do better. In 2010 we committed to launching a CNG (Compressed Natural Gas) facility at our Durham, N.C. Branch, replacing their entire fleet of fossil fuel burning trucks, and a GTE (Gas To Energy) facility, the largest in the State, at our Sampson County Landfill. In addition, we modified our leachate treatment process and optimized our routing efficiencies through the use of the RouteSmart software. With all combined we reduced our Carbon Footprint from 600,000 Tons eC02 to 160,000 Tons eC02 for a total reduction of 375%. Since that time we have converted three more fleets to CNG and have committed to many more.

WASTE INDUSTRIES
www.wasteindustries.com

SUSTAINABILITY: WELCOME TO A SUSTAINABLE WORLD



A TRACK RECORD WORTH RECORDING

While sustainability may be a new buzz word to many, it is nothing new to us.

After all, it has been the centerpiece of our business long before sustainable responsibility was on the forefront of the nation's collective conscience. For more than four decades, we've dedicated ourselves to making the best use possible of the waste we manage on behalf of all the communities we service.

Our commitment to sustainable practice has been in our mission statement since our founding, and we have always operated using standards that exceed what is required while simultaneously making every possible effort to reduce our environmental impact.

LIMITLESS POSSIBILITIES

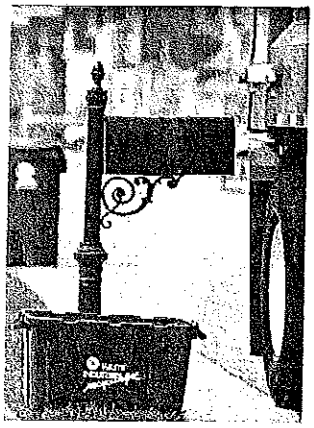
You'll find sustainable practices at the center of all we do at Waste Industries, inside and out. Here's just a sample of what we're doing to integrate environmental responsibility into our day-to-day work:

A MORE INSPIRING IDENTITY: With one arrow pointing to the sky and another pointing to the earth, our corporate logo – which is widely visible throughout the communities we serve – readily reflects our recognition of our role in a larger life cycle. Our mark serves as a reminder to everyone who sees it that protecting the environment makes a critical, measurable, and perpetual difference on the overall quality of life.

SMARTER BUSINESS: We conduct paperless meetings (using SMART Board technology instead of paper notebooks) and challenge our executives to hold as many meetings as possible through teleconferences to cut down on emissions from business-related ground and air travel. Plus, our internal Green initiative – centered on what we affectionately call the "Woodchuck Award" – recognizes employees or teams that create a practical solution of how we can do more with less.

GREENER BILLING: More than 150,000 of our customers have converted to an e-Billing program, which delivers monthly statements through email instead of traditional mail. In addition, our customers can pay their bill online for free – and save on postage while helping protect the environment.

MORE COMPREHENSIVE RECYCLING: Our curbside and convenience site recycling programs for residential, commercial, municipal, and industrial customers collect more than 90,000 commingled tons and 50,000 tons of cardboard annually. And our universal waste recycling program helps keep hazardous materials – like lead, copper, and mercury – out of landfills.



ntinued on back

We're part of everyday life... Make us part of yours.®

Quality Employee Assurance Plan

Waste Industries currently has many professional programs to insure the overall success of the company's goals and vision. These programs are administrated and managed by our Human Resources department, Risk Management department and local, division and corporate management team members.

The programs that the City requires with this contract have been utilized for many years with Waste Industries and included in this section for your review are additional programs and processes that will insure the success of the partnership between Waste Industries and the City.

The success of any company or organization begins with the selection of the most qualified employees and the appropriate training programs to insure that success.

The following company materials have been included in this section to demonstrate our overall focus on quality assurance beginning with our employee selection process:

- Residential/Recycling Driver Job Description
- New Hire Checklist
- Safety Policy
- Drug & Alcohol Policy
- Code of Business Conduct Acknowledgement Form

We feel these programs, processes and procedures will result in the most professional and highest level of service to all City residents.

Waste Industries is also aware that the key to a successful and quality program is a communications process that is streamlined and efficient and Waste Industries is committed to frequent, scheduled meetings with the City on operations and service as well as additional issues that will promote a quality service program.

Job Description

Residential / Recycle Driver

Reports To:	Operations Supervisor	*Date Updated:*	August 2010
FLSA Status:	Nonexempt	*Job Step Code:*	DRVR

This description should not be construed to contain every function/responsibility that may be required to be performed by an employee in this job. Employees are required to perform other related functions as assigned.

Job Summary:
Safely operate residential / recycling collection truck, side-load and/or rear-load truck and ancillary equipment on assigned route to service customers while providing excellent customer service. Deliver solid waste / recyclables to designated disposal / recycling facility.

Essential Functions:
- Operate a residential / recycling collection, side-load and/or rear-load truck, ancillary equipment and hydraulic system to collect solid waste and/or recyclables on specified collection route.
- Load solid waste, yard waste and/or recyclables into the rear or side of waste collection vehicle.
- Operate equipment on truck to compact trash into vehicle.
- Operate truck and equipment using prescribed techniques to eliminate driver-induced mechanical failures.
- Complete pre-trip and post-trip safety lane inspections and reports, daily truck report, route sheets and other documentation requested by supervisor daily.
- Communicate vehicle mechanical problems to mechanic and supervisor immediately.
- Maintain route quality standards as predetermined by management.
- Follow all safety standards and equipment checks and precautions in performance of all duties. Comply with all federal, state, local and company rules on safety and vehicle operation.
- Maintain clean vehicle by cleaning cab interior and exterior of vehicle.
- Identify, and tag prohibited waste items and remove the items from the waste cart or can.
- Manage assigned Helper(s) if applicable.

Additional Responsibilities:
- Conform in all respects with applicable federal, state and local laws, regulations, ordinances and other orders and to all company policies, procedures and directives from supervisors.
- Ensure that all required personal protective equipment be worn at all times (i.e., gloves, reflective vest, safety glasses, work boots, etc.)
- Report all accidents or incidents to supervisor(s) immediately
- Exhibit a professional demeanor, manner and appearance at all times (i.e., meeting customers and/or the general public while on route or in uniform.)
- Maintain accurate records of services performed.
- Maintain inventory of all container and residential carts and spare parts available and recommend purchase of additional containers, carts and spare parts to supervisor.
- Work closely with supervisor to improve routing efficiencies.
- May be required to work overtime

- Attend safety and branch meetings.
- Perform other duties and responsibilities as required or requested by management.

Education, Training, Experience and Licensing/Certification Requirements:

- High school diploma or general education degree (GED) desired.
- Possess valid Class A or B Commercial Driver's License (CDL).
- One (1) year of satisfactory driving experience of Class A or B vehicles preferred.
- Satisfactory driving record.
- Must pass a DOT physical, drug screen and criminal background check.
- Must pass Waste Industries written and road test evaluation.

Knowledge, Skills and Abilities:

- Ability to operate any vehicle or equipment necessary to perform job.
- Ability to communicate in writing and verbally with others.
- Ability to perform basic mathematical calculations and apply to job.
- Ability to write simple reports and correspondence such as pre- and post-trip inspections, accident reports, daily paperwork, etc.
- Ability to read and comprehend simple correspondence and instructions such as company policies and procedures, etc.
- Ability to apply common sense reasoning to carry out uninvolved written and/or oral instructions and to solve general problems.
- Ability to follow instructions and work under limited supervision.

Physical/Mental Demands:

- Ability to stand, walk, use hands and fingers, reach, stoop, kneel, crouch, crawl, talk, hear, climb, balance, and smell.
- Visual requirements include close vision, distance vision, color vision, peripheral vision, depth perception, and ability to adjust focus due to the constant maneuvering of vehicle in tight and high traffic areas.
- Ability to regularly lift/move up to 10 pounds, frequently lift/move up to 25 pounds, and occasionally lift/move up to 100 pounds.
- Sitting may be required up to 75% of the time due to the primary function of driving.
- Ability to work in usually loud conditions.

Working Conditions:

- Frequently exposed to loud noise, humidity, rainy/stormy, hot and cold weather conditions, moving mechanical parts, vibration, toxic and caustic chemicals, fumes and airborne particles
- Occasionally work in high precarious places.
- Work in motor vehicle traffic conditions constantly.
- Work environment is usually loud.

Full-Time Employee New Hire Checklist Georgia

Employee: _____ **Hire Date:** _____

Position: _____ **Branch:** _____

The following list contains items that all employees should receive and/or complete on their first day of employment or before (applications, pre-employment drug screen, criminal background checks, pay action checklist, and criminal notice and authorization are done before hire). New hire packets should be sent to the Home Office, attention Payroll Department, within three (3) days of hire. The asterisk (*) items should be faxed ONLY when the new hire date is the last Thursday or Friday on which your branch pay period ends. Please send all originals with new hire packet.

- _____ *** Employee Data Sheet**
- _____ *** Pay Action Checklist Form**
- _____ *** Federal Tax Form**
- _____ *** GA State Tax Form**
- _____ *** Direct Deposit Form (optional)**
- _____ *** I-9 Form (with backup documentation copies attached)**
- _____ **Application for Employment**
- _____ **Offer Letter from HR (supervisors/managers/sales)**
- _____ **Criminal Background Address History form**
- _____ **Criminal Background Notice & Authorization**
- _____ **Employee Handbook Acknowledgement Form**
- _____ **Equal Employment Opportunity Orientation Statement**
- _____ **Voluntary Veteran Form**
- _____ **Confidentiality Agreement** *(hourly employees only)*
- _____ **Drug and Alcohol Policy Acknowledgement Form**
- _____ **Pre-Employment Drug Screen Chain of Custody Form (Employer's Copy)**
- _____ **Managed Injury Care Policy**
- _____ **Self Identification Form**
- _____ **Notice on Breaks/Meal Periods** *(hourly employees only)*
- _____ **Property and Asset Check-off List** *(all employees to complete this form)*
- _____ **Property Asset Notice and Authorization** *(all employees to complete this form)*
- _____ **Asset Protection Agreement – (Managers/ Supervisors, Sales & Salaried employees)**
- _____ **Receipt of Benefits Summary**
- _____ **Welfare to Work/WOTC copies**
- _____ **Employee Pre-tax Payroll Deduction Agreement**
- _____ **Emergency Contact Form**
- _____ **Social Media Policy**

ALSO IN THIS PACKET:

Waste Industries Benefits Welcome Letter and Summary

Benefits Plan rate sheet

Section 1.10 SAFETY POLICY

The objective of this policy is to ensure the personal safety of each employee within Waste Industries (WI) and all those we encounter during the collection, transportation, transfer, and disposal of non-hazardous solid waste. Management's commitment to preventing job related accidents and personal injury is an integral part of our operations as we further our mission to:

> "Grow and prosper through the efficient and responsible utilization of our resources while providing our customers with cost effective, responsive and environmentally sound solutions to their solid waste management needs".

Our most basic commitment in our Safety and Compliance Program is to continue developing the safety culture within Waste Industries while enabling employees to monitor and continuously improve their own safety performance through proactive training and program management. Also, we shall promote an atmosphere where employees assume and accept the personal responsibility for the safety and well being of others.

POLICY

All levels of management within Waste Industries are committed to the safety process and have the responsibility of being responsive to the safety needs of their employees and the people those employees come in contact with. Each branch and their affiliates are required to follow this policy in order to enhance our degree of employee awareness, address safety related issues at the appropriate levels, impact employee behavior and reinforce the principle that all accidents and injuries are preventable.

FUNCTIONAL RESPONSIBILITIES

The administration of the Safety Program, along with the responsibility for continuing review and updating, rests with the Risk Manager, working in conjunction with the Vice President of Operations. These responsibilities encompass:

- Plan, organize, and administer the Waste Industries Safety Program.
- Develop and implement loss control programs to reduce potential losses and reduce recurrences.
- Establish annual safety goals, programs, and objectives and communicate their importance to managers.
- Ensure implementation of policy, programs, and procedures for compliance with regulatory agencies; including but not limited to DOT rules and regulations, OSHA requirements, DHEC and DEHNR; and assist management in their effort to maintain safe and healthy working conditions for all employees.
- Train appropriate personnel on safety requirements and monitor compliance with policy, through regular audits and reviews that ensure enforcement.

All Branch and Divisional personnel are required under this policy to carry out the intentions and responsibilities of Management as defined herein. Accountability for compliance with this policy rests with the Branch Manager and the Risk Manager. These responsibilities encompass:

- Compliance with all safety rules and regulations governing our industry
- Manage subordinates to ensure that all company safety programs and procedures are followed
- Report all incidents of work related injury and property damage
- Maintain safe and healthful work conditions
- Establish, maintain, and attend meetings of the Safety Committee

Further, under this policy the Branch Manager has the authority to:

- Administer discipline for safety infractions
- Control and direct personnel utilizing their facility
- Delegate safety responsibilities to supervisors

While the Branch Manager may delegate his authority under this policy, delegated authority does not limit or eliminate accountability of the Branch Manager for any acts or events that may be in violation of policy.

STATEMENT OF PROCEDURE

At a minimum, each branch within Waste Industries will have the safety program elements as defined under the following section "Safety Program Minimum Standards". It is responsibility of each Branch Manager to specify in written form their method of compliance and applicability of the following elements. Otherwise, the company Safety Program should be adapted at the branch level in total. Additional elements may be required based on actual exposures.

Each branch must demonstrate the availability of an updated a safety compliance program that contains the following elements:

- **Safety Statement**

  A clear, written statement from the Branch Manager expressing the branch's attitude toward safety should be on file. Communication of this statement should be given to all subordinates, which serves to establish the standard of expected performance for all employees.

  Basic elements in this statement are (1) Management's position with regard to safety; (2) Assignment of responsibilities; (3) Objectives of the safety program and (4) A brief description of the safety activities. A branch specific statement shall be posted and receive widespread publicity within the branch. SPPM Sections 1.00 and 1.20 shall be used if a branch statement is not made.

- **Management of Safety Programs**

  Management of safety must include all levels of employment and their active participation in the program is absolutely necessary. The safety program must be organized and must maintain an active safety committee designed to accomplish documented goals.

- **Assignment of Staff Function to Safety Personnel**

  Each branch shall designate one person in the organization to take full responsibility for the day-to-day administration of the safety program. The Branch Manager shall and will maintain accountability for the program regardless of the designation.

Hazard Control

Maintaining a safe working environment is the primary requirement in the development of an accident prevention program. All new processes or equipment shall be reviewed and approved in advanced by Risk Management or trained safety personnel.

Provisions shall be made for completing a hazard assessment and furnishing all necessary personal protective equipment to employees at those branches, where the determination has been made that potential eye, noise, hand, foot or respiratory exposures exist. Whenever personal protective equipment is provided, branch management will ensure that the equipment is properly used.

Safety Education and Safety Training

Safety education and training are fundamental parts of our safety culture and is required for all employees.

Supervisory Training - The safety training of supervisors should be bi-annual and is three-fold.

- To outline the policy regarding safety
- To present accident prevention fundamentals to supervisors
- To outline methods for applying these fundamentals in the operation of the safety program

The Employee Training and Education - An effective program will include an orientation to the company by the safety coordinator or immediate supervisor and should be undertaken at the time of employment. It should include the following with respect to safety on the job:

- The company philosophy
- Safety requirements which are a condition of employment
- The employee's safety responsibilities
- Safety rules and regulations
- The reporting all injuries to supervisors and the availability of first aid medical services
- Reporting unsafe conditions and practices to supervisors
- Annually required training (OSHA); (HazCom, Forklift, LOTO, Blood borne, etc)

These initial activities are to be supplemented in written form. Areas covered at these meetings include follow-up instructions and additional safety training. Emphasis should be placed on the quality and impact of these meetings with the frequency being a minimum of once monthly.

General Safety Rules

There are a large variety of methods to increase awareness. Each Branch Manager shall ensure these elements are available and receive widespread publicity. There must be an emphasis on the impact of these activities.

- Safety bulletins and poster boards
- Safety record boards by department and location
- Safety meeting materials such as films, slides, booklets, graphs, and flip charts
- Safety banners
- Safety signs
- Safety incentive programs

- **Safety Regulations and Rules**

  Branch specific safety rules should be established and prepared in typed or printed form for distribution to supervision and employees. Company rules and regulations can be used in total to satisfy this requirement. Also, procedures should be established for the safe operation and handling of specific equipment, process jobs, or machines, such as balers, welders, jacks, lifts, steam jenny, presses, tire machines, compactors, etc..

- **General Inspections**

  The achievement of safe working conditions requires the elimination of both unsafe physical conditions and unsafe practices. A good inspection should include following:

  - Regular inspection by supervisors of areas for which they are responsible
  - Periodic and regular unannounced inspections by the branch manager
  - Assignment of specific responsibility for the maintenance of good working conditions
  - Preventative Maintenance - All branches will have periodic inspections. The frequency of these inspections will be once per month at a minimum. Each branch shall use the company developed checklist or one containing all those items at a minimum.

- **Accident Investigations**

  An accident investigation has two immediate purposes; (1) to get all of the relevant facts, and (2) to develop recommendations to prevent a repeat. Use established procedures for accident investigations, time limits for reports, and means for implementing recommendations to prevent reoccurrence. At a minimum, each investigation should include:

  - Separate Operator and Supervisor statements along with written description of accident.
  - Vehicle and operator/driver information for all involved parties including witness statements
  - Accident diagram including vehicle direction, traffic controls and other pertinent information
  - Be specific regarding the accident location, weather conditions and road surfaces
  - Communication to Risk Management within required time frames

  Refer to Section 2.60, "Accident Reporting and Investigations", for complete details regarding all procedures associated with accident investigations and/or reporting.

- **Maintenance of Accident Records and Statistics**

  An accident register (list) and all backup documents such as comprehensive accident reports must be kept by each branch for a minimum of one year, to analyze past experience, meet legal requirements, and guide future planning.

- **Specific Company Required Programs**

  All branches are required to maintain the following programs according to company standards.

  - DOT Compliance
  - General Hiring Procedures
  - Drug and Alcohol Testing Requirements
  - Hazard Communications
  - Emergency and Evacuation Procedures
  - Lockout/Tag out Procedures

- **Safety Program Evaluation and Audit**

  Provisions should be made for periodic evaluation of the accident prevention program. This can best be accomplished by the Safety Committee on the basis of results, observations, reduction in workman's compensation losses, comparison of the experience, etc. periodic audits will also be made by the Risk Manager, consistent with company policy and objectives.

POLICY VARIANCE

Any variance from the provisions of this policy must have the prior written approval of the Vice President of Support Services and the Risk Manager.

WASTE INDUSTRIES USA, INC.

DRUG AND ALCOHOL POLICY ACKNOWLEDGEMENT FORM

It is the policy of Waste Industries USA, Inc., to maintain a work place that is free from the effects of drug and alcohol abuse. Employees are prohibited from the use, sale, dispensing, possession, or manufacture of illegal drugs, narcotics and alcohol on company property and off company property during work hours.

In support of this policy, all applicants to whom a conditional offer of employment has been extended will be required to submit to a urine test to determine drug use.

In addition, all employees may periodically through random selection or with reasonable cause be required to submit to a urine test and/or breath alcohol concentration test for determining alcohol and/or drug use. Employees, their possessions and Company-issued equipment under their control are subject to search and surveillance at all times while on company premises or while on company business.

Violations of this policy will result in immediate termination of employment. Such violations include, but are not limited to, testing positive for illegal or non-prescribed drugs and/or alcohol; possessing illegal or non-prescribed drugs and narcotics or alcoholic beverages at work; being under the influence of such substances while working; using them while working; or dispensing, or illegally manufacturing or selling then on or off company property during working hours. Refusal to submit to a required drug test will also result in termination of employment.

An employee wishing to seek professional treatment for a substance abuse problem must seek this treatment *before* he/she is notified that he/she must submit to a drug test. Any information regarding and employee seeking help for a substance abuse problem will be kept confidential to the extent that safety is not an issue.

Employees who use legal drugs or narcotics during working hours and have any reason to expect such use may affect their ability to perform their work must report this fact to their Branch Manager. A determination will then be made as to whether the employee should be able to perform the essential functions of the job safely and effectively.

I hereby certify that I have read and understand the Drug and Alcohol Policy and do also agree that the provisions stated are a condition of employment with Waste Industries USA, Inc.

_____ _____

Employee or Applicant Date

If an applicant is under the age of eighteen, parental or guardian consent is also required:

_____ _____

Parent or Guardian Date

WASTE INDUSTRIES USA, INC.

CODE OF BUSINESS CONDUCT

This Code of Business Conduct contains the general standards of conduct as well as corporate policies adopted by the Board of Directors to promote and ensure the legal and ethical conduct of directors, employees and agents of Waste Industries USA, Inc. and its subsidiaries (collectively, the "Company") while acting on the Company's behalf or with respect to Company matters.

Our Mission

To grow and prosper through the efficient and responsible utilization of our Company resources while providing our customers with cost-effective, responsive and environmentally sound solutions to their solid waste management needs.

Our Business Principles

Our Company has been and will continue to be committed to sound ethical and moral business principles. They are:

- To treat all employees with dignity and respect, and to actively promote a spirit of employee/employer partnership at all times and at all levels within our Company.
- To conduct our business affairs with honesty and integrity.
- To maintain a customer focus with the clear understanding that what is best for our customers is best for all.
- To operate efficiently through attention to details at all levels of our Company while preserving and protecting our people, our equipment, our financial resources and our environment.
- To establish and maintain a positive attitude and confidence in our ability to face change and manage its impact on our Company's future.

General Standards of Conduct

To carry out our mission and to adhere to our business principles, our directors, employees and agents must adhere to the following general standards of conduct.

Compliance with the Law. It is the Company's policy to observe and comply with all laws, rules and regulations applicable to it and the conduct of its business wherever located.

Accountability. It is the personal responsibility of each director, employee and agent of the Company to adhere to applicable law and this Code of Business Conduct in carrying out his or her duties and responsibilities, and to conduct himself or herself accordingly. Each director, employee and agent must avoid any activities which are illegal or would involve the Company in any practice which is illegal or not in compliance with the Code of Business Conduct. Any director, employee or agent who does not adhere to such standards and restrictions is acting outside the scope of his or her office, employment or agency, and might be subject to disciplinary action.

Honesty and Integrity. In addition to compliance with all applicable laws, and as stated in our mission, all Company directors, employees and agents are expected to observe high standards of business and personal ethics in the discharge of their duties and responsibilities. This requires the practice of honesty and integrity in every aspect of dealing with other Company employees, the public, the business community, shareholders, customers, suppliers, and governmental and regulatory authorities.

Reputation. Each director, employee and agent of the Company contributes to the Company's reputation. Consequently, each director, employee and agent must know this Code and adhere to it in all transactions in the Company's business and any transaction that might be viewed as the Company's business. No director, employee or agent of the Company should be misguided by any sense of loyalty to the Company or a desire for profitability that might cause him or her to disobey any applicable law or this Code of Business Conduct.

In addition to the specific practices and conduct that are prohibited under the Code of Business Conduct, each director, employee and agent of the Company should avoid even the appearance of improper behavior.

Additional Company Policies

The Board of Directors has adopted the following policies governing specific areas of conduct that is either mandated by law or is critical to the ethical operation of the Company, all of which are a part of this Code.

Accounting and Corporate Records and Reporting. Company policy requires the Company to keep books and records that accurately and fairly present its financial condition and results of operations. All employees must follow the Company's accounting and internal control policies.

Code of Ethics for CEO, CFO and CAO. Company policy requires the Chief Executive Officer, the Chief Financial Officer and the Chief Accounting Officer or persons performing similar functions to, among other things, avoid all actual or apparent conflicts of interest, and create and provide full, fair, accurate, timely and understandable disclosure in reports and documents filed with the Securities and Exchange Commission and in other public communications. This policy is attached to this Code as Appendix A.

Conflicts of Interest. Company policy, in most cases, prohibits, and, in other cases, requires disclosure of, conflicts between the interests of its directors and employees, on the one hand, and the Company, on the other. This Policy is attached to this Code as Appendix B.

Fraud. The Company prohibits all fraud by its directors, employees and agents. The term "fraud" as used in this policy includes, but is not limited to, such things as any:

- dishonest or fraudulent act;
- defalcation;
- embezzlement;
- forgery or alteration of negotiable instruments such as Company checks and drafts;
- misappropriation of Company, employee, customer, partner, or supplier assets;
- conversion to personal use of cash, securities, supplies or any other Company asset;
- unauthorized handling or reporting of Company transactions; and
- falsification of Company records or financial statements.

The above list is not all-inclusive but intended to be representative of situations involving fraud.

Retaliation. The Company will not tolerate any retaliation against any person who provides truthful information in good faith to a Company or law enforcement official concerning a suspected violation of law, regulation or this Code. Any employee or director who violates this policy may be subject to civil, criminal and administrative penalties, as well as disciplinary action by the Company, up to and including termination of employment.

Relationship of this Code of Business Conduct to Other Company Policies. The Company's Management Policy and Procedure Manual and its Employee Handbook contain other policies for behavior for directors and employees. The Company considers those policies to be essential to the ethical conduct of the Company's business by its directors and employees. Those policies are a part of this Code of Business Conduct and the failure to comply with them will be a failure to comply with this Code. Suspected or actual violations must be reported and processed in accordance with either the procedures for this Code of Business Conduct or, if the manner of dealing with reporting violations is set forth in the specific policy, the procedures in that policy.

Administration of the Code of Business Conduct

The Company's Code of Business Conduct is administered as follows:

1. Responsibility for Administration

The Governance Committee of the Company's Board of Directors is responsible for the administration of the Code of Business Conduct. The Governance Committee will establish such procedures as it will deem necessary or desirable in order to discharge its responsibility. In discharging its responsibilities, the Governance Committee may delegate authority to such officers and other employees and may engage such agents and advisors as it will deem necessary or desirable. The Governance Committee may obtain advice of legal counsel or other advisors when it deems it appropriate.

The Board of Directors shall appoint a Chief Compliance Officer who will report to the Governance Committee for purposes of monitoring and auditing compliance with this Code.

Directors, employees and agents of the Company are encouraged to submit questions, concerns and suggestions regarding the Code of Business Conduct to the Governance Committee to make it more clear, comprehensive and useful.

2. Communication of Policies

To ensure the continued dissemination and communication of the Code of Business Conduct, the Governance Committee will take, or cause to be taken, reasonable steps to communicate effectively the standards and procedures included in the Code of Business Conduct to the Company's directors, employees and agents. At a minimum, the Code of Business Conduct will be referenced in the Company's Employee Handbook, contained in the Company's Management Policy and Procedure Manual and posted on the Company's website.

3. Monitoring and Auditing

The Governance Committee will take reasonable steps to monitor and audit compliance with the Code of Business Conduct as it deems necessary. To assist its monitoring efforts, copies of any report generated by the Company's independent auditors, internal audit department or the Disclosure Committee that relates to the ethical conduct of the Company's directors, employees and agents under this Code shall be provided to the Governance Committee.

4. Reporting System

Every director and employee has a duty to report any suspected or actual violation of this Code of Business Conduct or any other Company policy. Suspected or actual violation should be reported to the Chief Compliance Officer, but may be reported directly to the Chairman of the Governance Committee or the Chairman of the Audit Committee if the person making the report reasonably believes it is appropriate. Where the Company has a separate policy that provides for reporting of suspected violations of that policy, the reporting procedures for that policy should be followed.

A report should contain as much detailed information as possible. Reports may be made anonymously. All reports will be treated confidentially.

Employees may report their concerns about any auditing or accounting matter as provided in the Company's Policy on Reporting of Concerns about Auditing and Accounting Matters, which is attached to this Code as Appendix C.

Individuals who wish or need to report matters under this Code to the Audit Committee or the Governance Committee should address their correspondence to the Chairman of the Committee at the Company's headquarters, unless the policy or instructions under which you are reporting gives different reporting instructions.

5. Investigation of Violations

If the Company receives information regarding an alleged violation of the Code of Business Conduct, the Chief Compliance Officer (unless the Governance Committee or the Audit Committee received the report directly, in which case, the Committee that received the information) will investigate the alleged violation in accordance with any further procedures established by the Governance Committee. The Chief Compliance Officer will report to either the Governance Committee or the Audit Committee the results of his investigation, based on which Committee has the authority under this Code to determine violations and discipline under this Code as provided in Sectoin 6 below. Directors and employees are expected to cooperate in internal investigations of misconduct.

6. Disciplinary Action

The Company will consistently enforce the Code of Business Conduct with appropriate discipline. For employees who are not executive officers and any agent not affiliated with a director or executive officer, the Governance Committee will determine whether violations of the Code of Business Conduct have occurred and, if so, will determine the disciplinary measures to be taken against any employee or agent of the Company who has violated the Code of Business Conduct. For directors, employees who are executive officers and any agent that is affiliated with a director or executive officer, the Audit Committee or the independent members of the Board of Directors will determine whether violations of the Code of Business Conduct have occurred and, if so, will determine the disciplinary measures to be taken against any director, executive officer or agent of the Company who has violated the Code of Business Conduct.

In discharging its responsibilities hereunder, the Audit Committee or the independent directors may engage such agents and advisors as it will deem necessary or desirable and may obtain advice of legal counsel or other advisors when it deems it appropriate.

7. Waivers

The Governance Committee may grant a waiver of any provision of this Code of Business Conduct for employees who are not executive officers. Only the Board of Directors may grant a waiver of any provision of this Code of Business Conduct for directors and executive officers except for waivers of the Code of Ethics for the CEO, CFO and CAO and waivers of actual or potential conflicts of interest, including related party transactions, which can be waived only by the Audit Committee.

Any waiver granted to an executive officer or director of the Company must be publicly disclosed in the manner required by law.

8. Amendment

This Code of Business Conduct may be amended only by the Board of Directors. Any amendment must be publicly disclosed in the manner required by law.

Adopted by the Board of Directors on March 25, 2004.

APPENDIX A

Code of Ethics for CEO, CFO and Chief Accounting Officer

The Company's Chief Executive Officer, Chief Financial Officer and Chief Accounting Officer or persons performing similar functions, due to their important and elevated role in the Company's corporate governance, must comply with the following standards of conduct:

- Act with honesty and integrity, avoiding actual or apparent conflicts of interest in personal and professional relationships. Any actual or potential conflict of interest must be dealt with in accordance with the Company's Policy on Conflicts of Interest.

- Act in good faith, responsibly, with due care, competence and diligence, without misrepresenting material facts or allowing their independent judgment to be subordinated.

- Create and provide full, fair, accurate, timely and understandable disclosure in reports and documents the Company files with or submits to the Securities and Exchange Commission and in other public communications made by the Company.

- Comply with applicable governmental laws, rules and regulations.

- Comply with applicable accounting rules and pronouncements.

- Use responsibly and as authorized all assets and resources employed or entrusted to them.

Actual or suspected violations of this Code of Ethics must be reported to the Chairman of the Company's Audit Committee. All other provisions of the Company's Code of Business Conduct shall govern the administration of this Code of Ethics, including accountability for adherence to this Code.

Adopted by the Board of Directors on March 25, 2004.

APPENDIX B

Policy on Conflicts of Interest

Conflicts. A "conflict of interest" exists when a person's private interest interferes in any way with the interests of the Company. A conflict situation can arise when an employee or director takes actions or has interests that may make it difficult to perform his or her Company work objectively and effectively. Conflicts of interest may also arise when an employee or director, or members of his or her family, receives improper personal benefits as a result of his or her position in the Company. Conflicts of interest include, but are not limited to, such things as any:

- Employment by a competitor, regardless of the nature of the employment, while employed by the Company;
- Doing business with any business or entity in which an employee or director or close family member has a substantial ownership or management interest;
- Ownership of, or a substantial interest in, a company that is a competitor or supplier of the Company;
- Using the Company's assets or confidential or property information for personal gain.

Employees should refer to the Employee Handbook for additional guidance on conflicts of interest.

Corporate Opportunity. No director or employee may (1) take for themselves a business opportunity that they become aware of in carrying out their duties for the Company or because of their position with the Company, (2) use Company property or position for personal gain, or (3) compete with the Company, except as disclosed to and approved by the Audit Committee or a majority of the independent directors.

Disclosure of Conflict. If a director or employee believes he or she has an actual or potential conflict of interest, they must disclose the matter to the Audit Committee (this may be done by providing the information to your supervisor who will forward the matter to the Audit Committee) for approval before engaging in the activity that gives rise to the conflict.

For purposes of this Policy, the term "family member" will be the same definition provided in the rules of the Nasdaq Stock Market.

Adopted by the Board of Directors on March 25, 2004.

APPENDIX C

Procedures to Report Concerns over Accounting, Auditing and Financial Reporting

Any employee with a complaint or concern regarding a questionable accounting, auditing, or financial reporting matter or any suspected fraudulent act may contact the Chairman of our Audit Committee. Currently, the Chairman is Jim Talton. He may be reached by writing to our outside counsel, Wyrick Robbins Yates & Ponton, LLP, whose function will be to keep record of your concerns and complaints and to forward them to the Chairman and assist the Audit Committee in reviewing them and taking any appropriate action. The address to use is Waste Industries Audit Committee Chair, c/o Wyrick Robbins Yates & Ponton, LLP, Attention Donald R. Reynolds, 4101 Lake Boone Trail, Suite 300, Raleigh, NC 27607-7506. You may also email dreynolds@wyrick.com or fax (919) 781-4865 to the attention of Don Reynolds.

Your communication may, but does not have to, include your name, your position and a way you can be reached by the Audit Committee to discuss the matter further. If, however, you desire to submit an anonymous concern or complaint, you should include a full description of the matter so that the Audit Committee has enough information to initiate an investigation. Regardless of how submitted, your communication will be treated confidentially.

Upon receipt of a concern or complaint, the Chairman will make notes describing the matter to the file maintained by Wyrick Robbins. If the employee has submitted his/her name, the Chairman will contact the employee and obtain additional information as needed. Upon receipt of a concern or complaint, the Chairman will inform the other Audit Committee members, and the Committee will discuss, plan and conduct an investigation, if and as it deems reasonably necessary to address the matter. Such an investigation may include discussion with the appropriate members of management, discussion with the Company's external auditors and review of documents. In addition, the Audit Committee will have the authority to select, engage and compensate counsel and other advisors regarding the investigation and related accounting matters. Upon completion of its investigation, the Audit Committee will summarize its findings in a written memo. The findings will be communicated to the full Board of Directors, initially excluding management if appropriate.

We encourage you to take advantage of the opportunity afforded by these procedures to voice any concerns you might have about the propriety of our accounting, auditing, or financial reporting as well as any fraudulent acts that you might become aware of. Submission to the Audit Committee enables you to raise your concerns directly with a committee of the Board of Directors.

Adopted by the Board of Directors on March 25, 2004.

Service Communications

CITY ADMINISTRATION - All communications with our municipal customers are executed on-line either through e-mail or through our EZ Waste internet portal. This provides us with a permanent and traceable record of all requests and supports our process of ordering, delivering, and following up on all transactions. It also supports our efforts to manage accurate information and billing quantities.

CITY RECEPTION - If a City chooses to act as the customer service destination for all resident calls we recommend that each call/request be recorded through our EZ Waste portal. This is a real time, simple to use, internet website that is customized for each City. All information entered creates an immediate work ticket which will initiate a real time response for each transaction. New Service Starts, Service Suspensions, Terminations, and all other Service Requests can be handled through the portal. This insures the quickest response times while maintaining the highest level of accountability. If a City chooses not to utilize the EZ Waste portal all requests can be executed through email.

WASTE INDUSTRIES RECEPTION - If a City chooses to direct all customer service calls to Waste Industries, our live customer service representatives will field the calls. All customer requests will be handled and recorded by our customer service department through our Tower software. Each branch has an in-house team of customer service professionals to field calls from their local service area. In addition, Waste Industries has created a central customer service group at our corporate offices in Raleigh, North Carolina. This group receives over flow calls from any branch that is experiencing amplified influx of calls. This new addition to our customer service program has significantly reduced our call wait times and has made a significant improvement to our over-all ability to respond to the needs of our customers.

Customer Service Communication Procedures

Our company currently uses the latest version of TOWER waste management software. TOWER is considered the industry leader in comprehensive billing and services software. When a customer complaint or request is received from either the customer or from the City, the following occurs.

1. The nature of the call is determined and the customer is located by name or address in our system.
2. The information regarding the call is entered in the customer note section for historical data e.g. missed pick-ups, damaged containers, etc.
3. The responsible driver is notified by radio to correct the problem BEFORE he comes in. If a container needs to be delivered or replaced, the container delivery driver is then notified to perform the service.

4. The note will remain open in the customer data file until the issue is resolved by the end of the same day.
5. All open notes are reviewed by a supervisor BEFORE the end of the day to insure the issue has been resolved by days end.
6. The historical data also aids us in the tracking of repeat complaints and resolving the issue before it becomes unmanageable.

Reporting

MSW VOLUME - Each month Waste Industries will provide the City with a MSW Volume report that will present the total number of tons of MSW collected. Recycling tonnage will be included and reported separate from the MSW. Because the garbage and recyclables are may not be collected exclusively for the City, and may be commingled with materials from outside the City, the tonnages reported will be based on the total pounds collected each month divided by the number of containers collected to identify the average pounds per lift. This will be multiplied by the number of containers collected in the City. The grand total will be converted to tons by dividing the City's designated amount by 2,000lbs.

SERVICE REQUEST REPORT - Each month Waste Industries will provide the City with a Service Request Report that presents the total number of calls received and the type of request that was initiated. This will include those requests delivered by the City via our EZ Waste portal.

Promotion & Education Plan

Waste Industries assists municipal customers with designing a marketing & communications effort that creates enthusiasm and appreciation for each city's commitment to the environment. Through a combination of hand delivered packets, direct mail announcements, and the recruited support of civic groups and organizations, our cities are positioned as community leaders in environmental friendly municipal solid waste management. Our website www.wasteindustries.com provides a direct link to a webpage that is exclusive to each city providing up to date information for residents about the services that we provide to the City.

In addition, Waste Industries provides a website at www.ecokidsusa.org where kids can participate in interactive games that teach good environmental stewardship. It's a fun and informative way to enhance a community's program and a great way to support a local school systems environmental curriculum.

Some examples of our communication resources are included in this section.

WASTE INDUSTRIES
www.wasteindustries.com

THE WASTE INDUSTRIES FULL CIRCLE PROJECT

The Full Circle Project is a way for us at Waste Industries to change the way we handle our charitable giving efforts. We have always believed that giving back to the communities we service is essential to building a better place for everyone to live. Since our founding, charitable giving has been at the core of our giving back mission. We picked charities that we thought would benefit the communities we serviced best, and we distributed accordingly.

Thanks to the open nature of the internet, though, we realized that there was an even better way to do this. With our mission being to improve the lives of our customers well beyond just picking up their waste, it became clear that it's our customers who should be making the decision on how we distribute our funds.

And with that simple revelation, the Full Circle Project was born.

To make it as easy as possible for our customers to contribute, we set only one rule for entry; All you need to do in order to participate is to be enrolled in e-billing. From there, we broke down our charitable giving efforts into six fundamental categories that would allow customers to support a group of charities that mean the most to them.

HOW TO JOIN THE FULL CIRCLE PROJECT

STEP ONE: ENROLL IN E-BILLING

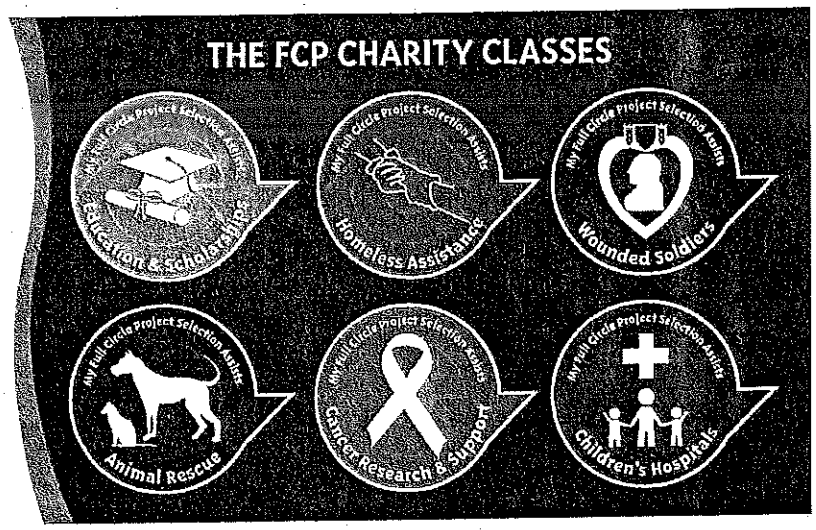
As a Waste Industries customer, you can enroll in e-billing whenever you want to. Just log into your iCAN account at www.wasteindustries.com and click the "sign up for e-billing" link to get started.

STEP TWO: SELECT A CHARITY

Once you've enrolled in e-billing, log back into your iCAN account. You'll see a welcome message at the top of your account asking you to pick a charity. Just click the banner and you're ready to go!

STEP THREE: RECEIVE YOUR DECAL

Now that you've selected a charity, we'll send you a decal identical to the logos in the "FCP Charity Classes" box above to apply to your container, showcasing your direction for donation.



STEP FOUR: SPREAD THE WORD

We want to contribute to as many charities as we can. So, the more people we get involved, the better. Take a picture of your container and share it on the social media of your choice with the tag #fullcircleproject.

LEARN MORE AT:
http://www.wasteindustries.com/fullcircleproject.aspx

Promotion & Education Plan

Waste Industries assists municipal customers with designing a marketing & communications effort that creates enthusiasm and appreciation for each city's commitment to the environment. Through a combination of hand delivered packets, direct mail announcements, and the recruited support of civic groups and organizations, our cities are positioned as community leaders in environmental friendly municipal solid waste management. Our website www.wasteindustries.com provides a direct link to a webpage that is exclusive to each city providing up to date information for residents about the services that we provide to the City.

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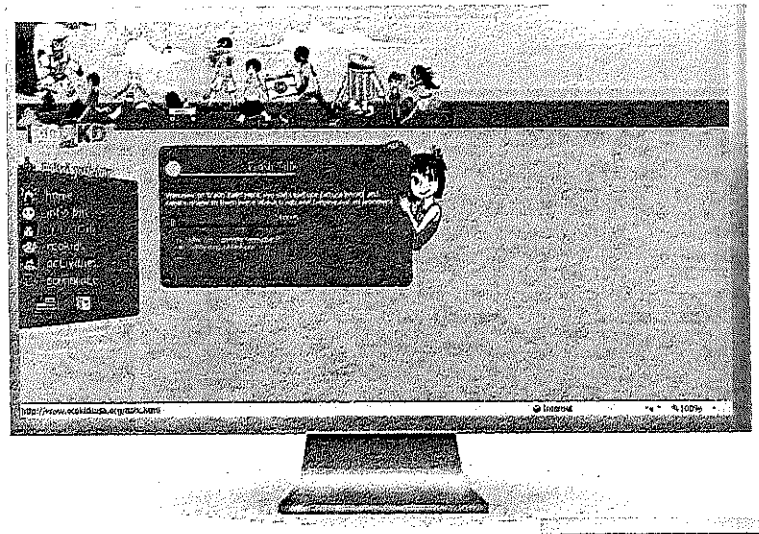
Some examples of our communication resources are included in this section.

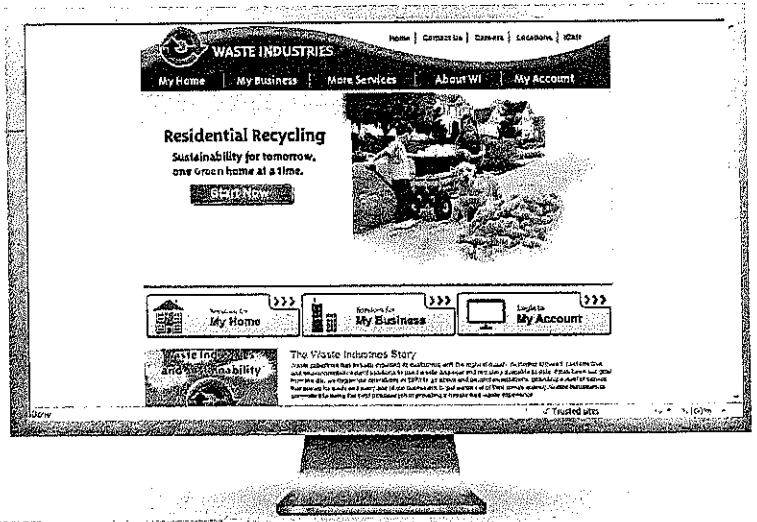
WASTE INDUSTRIES

Website Samples

www.ecokidsusa.org



www.wasteindustries.com



EZ Waste Portal

WASTE INDUSTRIES

Printed Material Samples

WASTE INDUSTRIES

we're part of everyday life. Make us part of yours.®

For nearly forty years, Waste Industries has been at the forefront of solid waste management, innovation and technology. We take pride in the essential services that our workforce provides each day, and we help make the communities we serve better.

We visit neighborhoods making them safer, cleaner environments for families to enjoy. To our current customers, thank you for allowing us the opportunity.

If you would like to find out how Waste Industries can serve your household, please contact us today.

OUR BUSINESS IS SERVING OTHERS

customers, co-workers, community

Services*

- Commercial
- Industrial
- Residential
- Recycling
- Transfer stations
- Convenience sites
- Corporate accounts
- Municipal
- Landfills
- Fabrication
- Special waste

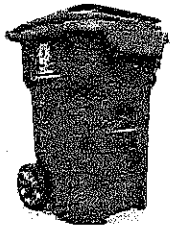
*not all of our services are available in all service areas.

www.wasteindustries.com 800.647.9946

PLEASE RETAIN FOR FUTURE REFERENCE

CURBSIDE RECYCLING STARTS SOON!

The City of Villa Rica has partnered with Waste Industries to provide residents with a FREE curbside recycling service. We will provide you with a 65 gallon cart to store your recyclables, and we will service the cart on Tuesday of each week. Carts will be delivered at the end of April and the first day of service will be on Tuesday, May 3, 2011. By recycling items from your home instead of throwing them away, you help to reduce green house gas emissions, conserve natural resources, and save valuable landfill space. While this is not a mandatory program, we do encourage you to participate.



To order your cart and participate in this free program, call 770-577-3545 and a member of the Waste Industries Customer Support Team will add you to the delivery list.

Thank you for choosing Waste Industries to be part of your everyday life!

Waste Industries
2699 COCHRAN INDUSTRIAL BLVD.
DOUGLASVILLE, GA 30134
770-394-0510

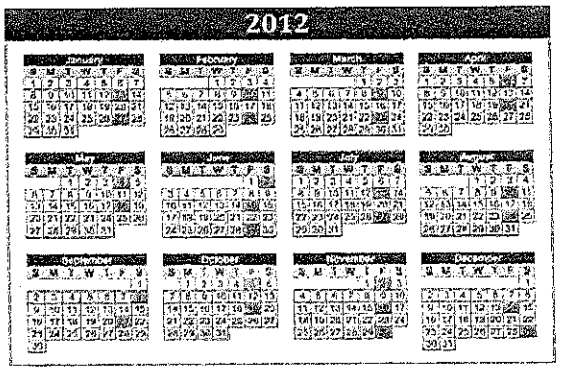
WASTE INDUSTRIES
BOWDON CURBSIDE RECYCLING SCHEDULE

We Recycle:

- Milk Jugs
- Soda & Water Bottles
- Laundry Soap Jugs
- Aluminum Cans
- Tin & Steel Cans
- Cardboard Boxes
- Newspaper
- Junk Mail
- Magazines
- Phone Books
- Office Paper
- Food Boxes

*All plastic and metal containers should be rinsed with water. Food & Cardboard boxes should be free of liners, styrofoam, or any other packing material.

NO GLASS PLEASE!



Friday Recycling Saturday Recycling

WASTE INDUSTRIES

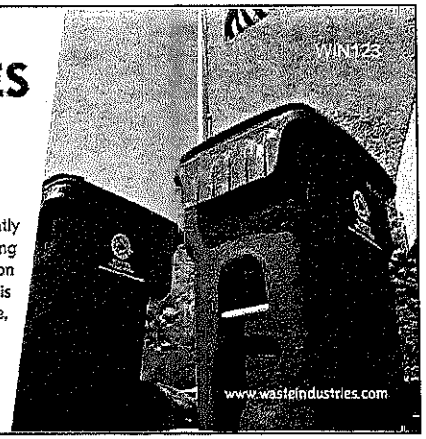
Envelope Insert Samples

WASTE INDUSTRIES
welcome to a cleaner world!

Your NEW 65-gallon Container!

In conjunction with the City of Fayetteville, Waste Industries has recently upgraded your recyling container! Due to the changes in your recycling schedule, all existing 18-gallon bins have been converted to 65-gallon containers at no cost to you, our customer. For more information on this transition, as well as a list of acceptable materials and items to recycle, please refer to the back of this insert.

FLIP OVER TO LEARN MORE



- Residents who would rather use the 18-gallon bin instead of the 65-gallon container may do so but must call City Hall at 770-461-6029 to make arrangements.

- The fee for recycling is included in your current monthly rate; there is no additional fee.

- Collection days for your garbage service will NOT change.

- For questions, concerns, or to have the 65-gallon cart removed, please call the Fayetteville Water & Sewer Dept at 770-460-4237.

- As a reminder, please be sure to have all materials out by 7:00 a.m. on your day of service. Thank you in advance for your help and consideration!

WE RECYCLE:

- Glass
- Milk Jugs
- Laundry Soap Jugs
- Aluminum Cans
- Tin & Steel Cans
- Cardboard Boxes
- Newspaper
- Junk Mail
- Magazines
- Phone Books
- Office Paper
- Food Boxes

*All plastic and metal containers should be rinsed with water. Food & Cardboard boxes should be free of liners, styrofoam, or any other packing material.

Have questions? Call us!
770.460.4237

Residential Curbside MSW Collection

Proposal Option 1 & Proposal Option 2

Offices

The collection vehicles and customer service personnel associated with the services provided to the City will be based in our Atlanta South Branch located at 3351 North Henry Boulevard, Stockbridge, Georgia 30281. The local phone number is 770-305-8300.

CENTRAL POINT OF CONTACT - All dealings, contact, etc between Waste Industries and the City shall be directed to Byron Hurtado - General Manager. He will be supported by our Facility Manager - DaWayne Isaacs who is responsible for all activities relating to service requests, billing, and reporting. He has final control of all aspects of our collection operation.

Cart Management Plan

Waste Industries will provide each account with a NEW 95-Gallon MSW roll out cart. Additional carts will be available to any resident who wishes to increase their service. We will keep 100 carts on hand at all times in our Stockbridge Facility to support timely cart replacement and repair. All service start, and service stop, requests will be handled by the City and communicated to Waste Industries through our EZ Waste Portal. All containers will be of an identical matching color and manufacturer.

Vehicles

All 95-Gallons MSW carts will be serviced with an Automated Side Load (ASL) or Semi Automated Rear Load type vehicle. The automation system enables our driver to service a large quantity of containers in a single day but still provides the ability to perform hand collection and back-door service when necessary.

Each vehicle is equipped with a DriveCam tracking system that enables our supervisors to track and locate the vehicle's progress throughout the day. It also provides a reporting capability to verify the points of collection serviced with a time stamped GIS signature.

Collection Specifications

CURBSIDE RESIDENTIAL MSW CART - All Acceptable MSW will be removed from each cart placed at curbside for each account on their designated day of collection. Accounts that generate more than the cart can hold will be encouraged to add a second cart. Bags placed outside of the cart will be collected at "No Charge" but will also be reported to Code Enforcement. Unacceptable Waste as defined in the Georgia Comprehensive Solid Waste Management Act of 1990 will not be accepted.

BACKDOOR RESIDENTIAL MSW CART - All Acceptable MSW will be removed from each residence who has been certified by the City to be physically unable to roll their cart to the curb. For a resident to qualify for this service, they must live alone or have no one living in the household that is capable of rolling the cart to the curb. The City will have the final determination.

COMMERCIAL MSW CART - All businesses requiring cart service will be provided a 95 gallon cart that will be serviced one day per week. If additional service is needed an unlimited number of carts will be available at the proposed fee, times the number of carts ordered.

Service Schedule

The City will be divided into five Service Zones. We will service Zone 1 on Monday, Zone 2 on Tuesday, Zone 3 on Wednesday, Zone 4 on Thursday and Zone 5 on Friday of each week. Services will be provided between the hours of 7:00am to 7:00pm. During holiday weeks all days following the holiday will run one day behind with Friday's schedule running on Saturday.

Disposal

All MSW, Yard Waste, and Bulky Waste will be delivered to the Stockbridge/Lamar County Transfer Station for Option 1 or the Southside Transfer Station located in Fayetteville, Georgia for Option 2. The Southside Transfer Station is owned and operated by Waste Industries. Materials leaving the station are delivered to Waste Industries' Grady Road Landfill in Rockmart, Georgia. Some materials are also delivered to the Pine Ridge MSW Landfill in Griffin, Georgia.

Service Requests (New Starts, Suspensions, Terminations)

Waste Industries will receive all calls from accounts with service requests. Requests that are received by the City from any account can be forwarded directly to Waste Industries or may be communicated to us via our EZ Waste internet portal. This will provide a permanent record of all communications while generating real time work orders to take action or update information in our route management system. All requests or issues will be satisfied within 72 hours. All new starts and container swaps will be delivered within 72 hours. Suspensions will occur within 24 hours of notification from the City. Terminated carts will be removed within 72 hours. Any account that reports that they have been missed on their regular day of service, that notifies us before 4:00pm, will be serviced that same day. Calls received after 4:00pm will be serviced the following day.

Billing & Collections

All services will be billed to each account by the City. All communications related to billing, collections, or starting and stopping service will be handled by the City directly with each account. City representatives will communicate with Waste Industries through our EZ Waste internet portal. This was designed to provide real time notification and

response between Waste Industries and the City. This is an internal communication tool and will not be accessed by customers. All service related communications will be directed to Waste Industries Customer Service Department. In the event that a City employee has a service related conversation with an account the request can be entered directly into the EZ Waste portal for a rapid response of directed to call our customer service department.

COLLECTIONS - To assist the City in its efforts to collect revenue Waste Industries will provide the City with the options to stop service within 24 hours of notification or remove the cart within 72 hours of notification. Both events would be communicated by the City to Waste Industries via the EZ Waste portal.

ROUTE AUDITS - All routes will be managed with a computerized routing program that provides a list of active as well as suspended or cancelled addresses. New starts, cancellations, and suspensions will go into effect and be updated daily as directed by the City through our EZ Waste portal. With daily updates the information shared between the City and Waste Industries should always match. In the event that a serviceable location is not found on the route sheet, our driver will notify our supervisor who will forward the address to the City for investigation. After a full 12 months of daily changes a full route audit will be conducted to insure the accuracy of the billable accounts provided by the City.

ATTACHMENT 1

NON-COLLUSION BIDDING CERTIFICATE

This Form Must Be Signed and Return with Bid or Bid will be deemed Non-responsive.

By submission of this certificate, each Proposer and each person signing on behalf of any Proposer certifies under penalty of perjury, that to the best of its knowledge and belief:

1. The cost or prices to be negotiated shall have been arrived at independently without collusion, consultation, communication or agreement, for any purpose of restricting competition as to any matter relating to such costs or prices with any other Proposer or with any competitor.

2. Unless otherwise required by law, the cost or prices to be negotiated have not been knowingly disclosed by the firm prior to the opening of price negotiations, directly or indirectly to any other Proposer or to any competitor; and,

3. No attempt has been made or will be made by the Proposer to induce any person, partnership or corporation to submit or not submit a Statement of Qualifications for the purpose of restricting competition.

Don Collins

Signature of Authorized Agent

Don Collins Government Contracts Manager

Name/Title of Authorized Agent

10-19-15

Date

ATTACHMENT 3

CERTIFICATION REGARDING DEBARMENT, SUSPENSION, AND OTHER RESPONSIBILITY MATTERS; PRIMARY COVERED TRANSACTIONS

This Form Must Be Signed and Return with Bid or Bid will be deemed Non-responsive.

The Proposer, Waste Industries,
that it and its principals: certifies to the best of its knowledge and belief,

1. Are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any Federal, State, or local department or agency;

2. Have not within a three-year period preceding this Proposal been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State or local) transaction or Contract under a public transaction; violation of Federal or State antitrust statues or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;

3. Are not presently indicted for or otherwise criminally or civilly charged by a governmental entity (Federal, State, or local) with the commission of any of the offenses enumerated in paragraph (2) of this certification; and

4. Have not within a three-year period preceding this application/Proposal had one or more public transactions (Federal, State, or local) terminated for cause or default.

Where the Contractor is unable to certify to any of the statements in this certification, such participant shall attach an explanation to this Proposal.

The Contractor, Waste Industries certifies or affirms the truthfulness and accuracy of the contents of the statements submitted on or with this Certification and understands that the provisions of 31 U.S.C. Sections 3801 Et Seq., are applicable thereto.

Signature of Authorized Agent

Don Collins Government Contracts Manager
Name/Title of Authorized Agent

10-19-15
Date

Witness

ATTACHMENT 4

INELIGIBILITY CERTIFICATE

This Form Must Be Signed and Return with Bid or Bid will be deemed Non-responsive.

I hereby certify that I am a principal and duly authorized agent of Waste Industries and it is also whose address is 3351 North Henry Blvd, Stockbridge, GA 30281 certifies that the Contractor, nor any of its subcontractors to be used in performing this Contract, are listed on the list of Ineligible Contractors maintained by the Comptroller General of the United States.

Signature of Authorized Agent

Don Collins Government Contracts Manager
Name/Title of Authorized Agent

10-19-15
Date

ATTACHMENT 5

CERTIFICATION OF DRUG-FREE WORKPLACE

This Form Must Be Signed and Return with Bid or Bid will be deemed Non-responsive.

I hereby certify that I am a principal and duly authorized agent of Waste Industries and it is also whose address is 3351 North Henry Blvd, Stockbridge GA certifies that:

1. The provisions of Section 50-24-1 through 50-24-6 of the Official Code of Georgia Annotated, relating to the "Drug-Free Workplace Act" have been complied in full; and

2. A drug-free workplace will be provided for the consultant's employees during the performance of the Contract; and

3. Each subcontractor hired by the consultant shall be required to ensure that the subcontractor's employees are provided a drug-free workplace. The Consultant shall secure from that subcontractor the following written certification: "As part of the subcontracting agreement with the Consultant, certifies to the Consultant that a drug-free workplace will be provided for the subcontractor's employees during the performance of this Contract pursuant to paragraph (7) of subsection (b) of the Official Code of Georgia Annotated Section 50-24-3"; and

4. It is certified that the undersigned will not engage in the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana during the performance of the Contract.

Signature of Authorized Agent

Don Colling Government Contracts Manager
Name/Title of Authorized Agent

10-19-15
Date

ATTACHMENT 8

AFFIDAVIT VERIFYING STATUS FOR CITY PUBLIC BENEFIT APPLICATION

By executing this affidavit under oath, as an applicant for the City of Stockbridge, Georgia Business License or Occupational Tax Certificate, Alcohol License, execution of contract or other public benefit as referenced in O.C.G.A. Section 50-36-1, I am stating the following with respect to my application for a City of Stockbridge license/permit and/or contract for:

Waste Industries
Name of Applicant

1) X I am a United States citizen

OR

2) _____ I am a legal permanent resident 18 years of age or older or I am an otherwise qualified alien or non-immigrant under the Federal Immigration and Nationality Act 18 years of age or older and lawfully present in the United States.*

In making the above representation under oath, I understand that any person who knowingly and willfully makes a false, fictitious, or fraudulent statement or representation in an affidavit shall be guilty of a violation of O.C.G.A. Code Section 16-10-20.

Signature of Applicant: Don Collins Date: 10-19-15

Printed Name: Don Collins

*Alien Registration number for non-citizens: _____

**PLEASE INCLUDE A COPY OF YOUR PERMANENT RESIDENT CARD, EMPLOYMENT AUTHORIZATION, GREEN CARD, OR PASSPORT WITH A OCPY OF YOUR DRIVER'S LICENSE IF YOU ARE A LEGAL PERMANENT RESIDENT.

Subscribed and Sworn Before Me on this the 19 Day of October, 2015.

Notary Public: [signature]

My Commission Expires: 8-13-18

ROBERT KAZIMIERCZAK NOTARY PUBLIC MY COMMISSION EXPIRES 08/13/18 MUSCOGEE COUNTY, GA

*Note: O.C.G.A. Section 50-36-1 (e)(2) requires that aliens under the Federal Immigration and Nationality Act, Title 8 U.S.C., as amended, provide their alien registration number. Because legal permanent residents are included in the federal definition of "alien", legal permanent residents must also provide their alien registration number. Qualified aliens that do not have an alien registration number may supply another identifying number below:

_____

ATTACHMENT 6

CITY OF STOCKBRIDGE CONFLICT OF INTEREST AND PROHIBITION AGAINST CONTINGENT FEES CERTIFICATION

This Form Must Be Signed and Return with Bid or Bid will be Deemed Non-responsive.

I hereby certify that I am a principal and duly authorized agent of Waste Industries, and, it is also whose address is 3351 North Henry Blvd, Stockbridge GA 30281 certifies that to the best of its knowledge there are no circumstances which shall cause a Conflict of Interest in performing services for City of Stockbridge.

Signature of Authorized Agent

Don Collins Government Contracts Manager
Name/Title of Authorized Agent

10-19-15
Date

ATTACHMENT 9

CERTIFICATION REGARDING LOBBYING

This Form Must Be Signed and Return with Bid or Bid will be Deemed Non-responsive.

The undersigned certifies, to the best of his or her knowledge and belief, that:

1. No appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of a Local, State or Federal agency, in connection with the awarding of any contract, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any contract, grant, loan, or cooperative agreement.

2. The undersigned shall require that the language of this certification be included in the award documentations for sub-awards at all tiers (including subcontracts, sub-grants, and contracts under grants, loans, and cooperative agreements) and that all sub-recipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by 31, U.S.C 1352 (as amended by the Lobbying Disclosure Act of 1995). Any person who fails to file the required certification shall be subject to a civil penalty of not less than $10,000, and not more than $100,000 for each such failure. [Note: Pursuant to 31 U.S.C. 1352(c)(1)-(2)(A), any person who makes a prohibited expenditure or fails to file or amend a required certification or disclosure form shall be subject to a civil penalty of not less than $10,000, and not more than $100,000 for each such expenditure or failure.

The Contractor, Waste Industries certifies or affirms the truthfulness and accuracy of each statement of its certification and disclosure, if any. In addition, the contractor understands and agrees that the provisions of 31 U.S.C 3801, *et seq.*, apply to this certification and disclosure, if any.

Signature of Contractor's Authorized Agent: [signature]

Name and Title of Contractor Authorized Agent: Don Collins Government Contracts Manager

Date: 10-19-15 Telephone #: 770-206-0519

Firm or Company Name: Waste Industries

Address: 3751 North Henry Blvd, Stockbridge GA 30281

ATTACHMENT 10

PROPOSAL SUBMITTAL LETTER

This Form Must Be Signed and Return with Bid or Bid will be deemed Non-responsive.

The undersigned, Waste Industries, hereby submits its bid proposal to furnish all labor, materials, equipment, delivered by the undersigned, to the City of Stockbridge, Georgia.

The undersigned acknowledges and agrees that the Proposal submitted by the undersigned shall be binding upon the undersigned and that if City of Stockbridge, Georgia, awards the Contract to the undersigned, the Proposal made by the undersigned and delivered to City of Stockbridge, Georgia herewith, together with such award, will constitute a legal, valid and binding Contract between the undersigned and City of Stockbridge, Georgia. The Contract created pursuant to the previous sentence shall incorporated the terms and conditions of the bid including, but not limited to, the bid Scope of Work, Solicitation Instructions and Conditions, the Contract Provisions and the Contractor's Cost Proposal, all as described in the bid.

IN WITNESS WHEREOF, the undersigned has duly executed and delivered this Proposal Submittal Letter this 19th day of October, 2015

By

Government Contracts Manager
Title

Sworn to and subscribed before me the 19 day of October, 2015.

Notary Public

My Commission Expires:
8-13-18
Date

ROBERT KAZMIERCZAK
NOTARY PUBLIC
MY COMMISSION EXPIRES 08/13/18
MUSCOGEE COUNTY, GA

ATTACHMENT 11

CONTRACTOR AFFIDAVIT under O.C.G.A. 13-10-91(b)(1)

By executing this affidavit, the undersigned contractor verifies its compliance with O.C.G.A 13-10-91, stating affirmatively that the individual, firm or corporation which is engaged in the physical performance of services on behalf of the City of Stockbridge and has registered with, is authorized to use, and uses, the federal work authorization program commonly known as E-Verify, or any subsequent replacement program, in accordance with the applicable provisions and deadlines established in O.C.G.A. 13-10-91. Furthermore, the undersigned contractor will contract for the physical performance of services in satisfaction of such contract only with subcontractors who present an affidavit to the contractor with the information required by O.C.G.A. 13-10-91(b). Contractor hereby attests that its federal work authorization user identification number and date of authorization are as follows:

170821
Federal Work Authorization User Identification Number

12-12-08
Date of Authorization

Waste Industries
Name of Contractor

Sanitation Collection Services
Name of Project

City of Stockbridge
Name of Public Employer

I hereby declare under penalty of perjury that the foregoing is true and correct.

Executed on October, 19 2015 in Stockbridge, Georgia.

Signature of Authorized Officer or Agent

Don Collins Government Contracts Manager
Printed Name and Title of Authorized Officer or Agent

SUBSCRIBED AND SWORN BEFORE ME ON THIS THE 19 DAY of October, 2015.

My Commission Expires: 8-13-18
NOTARY PUBLIC

ROBERT KAZMIERCZAK
NOTARY PUBLIC
MY COMMISSION EXPIRES 08/13/18
WASHINGTON COUNTY, GA

Residential Curbside Garbage, Recycling, Bulk & Yard Waste Collection

Alternative Proposal Option 3

Service Frequency Comparison			
	Option 1 Frequency	Option 2 Frequency	Option 3 Frequency
Garbage Collection	Weekly	Weekly	Weekly
Recycling Collection	Weekly	Weekly	Bi-Weekly
Bulk/Yard Waste Collection	Weekly	Weekly	Weekly

Environmental Responsibility - The carbon footprint generated by waste collection vehicles is significant with fuel consumption calculating at less than 3 miles per gallon. The primary goal for all waste collection companies is to improve our environmental impact by reducing the amount of time our trucks run to minimize the amount of fuel that we burn. With this approach in mind, all routing and service strategies should always give careful consideration to carbon emission. The Base Services as requested in the RFP present a service scenario that would increase Stockbridge's carbon footprint as compared to the current levels of service. Because of the biological nature of garbage and to avoid potential odors, rodents, and other bio-hazards we all insist that it be removed weekly. But, recycling materials can be removed on a less frequent basis. Therefore, we propose the City considers minimizing its carbon footprint with a renewed commitment to sustainability by reducing the frequency of recycling service to bi-weekly.

Alternate Services - Waste Industries proposes to continue weekly garbage collection service as described in Option 1 and Option 2. However, all yard waste will be collected with the weekly garbage and combined in the same truck. We would add a second helper to our rear load route to accommodate bulk/yard waste volumes. Residents would not only need to bag all leaves and grass clippings but would also be required to trim down and bundle all branches and limbs to no more than a 50lb weight. In the event of heavy accumulations, Waste Industries currently operates and has available grapple type vehicles. Residents would still be required to call in materials for routing.

Residential Bulk & Yard Waste Collection and Disposal

Proposal Option 1 & Proposal Option 2

Containers

Containers are not required for Bulk & Yard Waste collection. However, residents will be required to bag all leaves and grass clippings.

Vehicles

All materials will be collected with a Boom Grapple Truck including bagged leaves and grass clippings and limbs/branches. Materials will not be chipped. They will be delivered to a GTE approved MSW site.

Collection Specifications

YARD WASTE - Materials resulting from normal maintenance of residential yards, including shrubbery and hedge clippings, leaves, grass clippings, vines, limbs, and like matter will be accepted. All leaves and grass clippings should be bagged. (It is not necessary for bags to be biodegradable in Option 2) Limbs and branches should be cut in 4 foot lengths. The maximum amount of yard waste material to be collected on each day of service should not exceed 4 cubic yards (about the size of the bed of a pickup truck).

BULK WASTE - Any item that is too large to fit into the 95 Gallon MSW cart will be considered a Bulk item. The maximum number of bulk items to be removed on each day of service will be three items. All appliances must have Freon removed by a certified technician prior to collection. Unacceptable Waste as defined in the Georgia Comprehensive Solid Waste Management Act of 1990 will not be accepted. Construction and demolition materials will not be accepted.

PLACEMENT - All materials must be placed within 4 feet of the curbside.

Service Schedule

Bulk & Yard Waste services will be performed on a weekly basis. Services will be provided between the hours of 7:00am to 7:00pm. Residents must call in no less than 24 hours before the service day each week to be added to the route for service.

Disposal

All MSW, Yard Waste, and Bulky Waste will be delivered to the Stockbridge/Lamar County Transfer Station for Option 1 or the Southside Transfer Station located in Fayetteville, Georgia. The Southside Transfer Station is owned and operated by Waste Industries. Materials leaving the station are delivered to Waste Industries' Grady Road Landfill in Rockmart, Georgia. Some materials are also delivered to the Pine Ridge MSW Landfill in Griffin, Georgia.

WASTE INDUSTRIES

We're part of everyday life... Make us part of yours.®

WASTE INDUSTRIES

We're part of everyday life...
Make us part of yours.®

WestRock

Addressed to the Local Governments and Haulers

WestRock, f/k/a RockTenn, would like to take this opportunity to continue the dialogue around recycling specifically residential recycling collection and processing programs, as well as commercial recycling programs. While there may already be collection programs in place or being developed it's important to understand some of the old and new challenges to sustainable recycling programs.

Quality of the material collected has and will always be a critical part of sustainability. Keeping material as dry as possible and free of non recyclables and contaminates provides for the best outcome. Glass collected in single stream collection programs has always provided challenges. Recently in the Atlanta Metro area, mixed glass from single stream collection and processing operations has been REJECTED by secondary processors and as a result has NO marketable value. In fact, the mixed glass is being landfilled and is no longer considered a recyclable material. The challenges with mixed glass are not anticipated to change in the foreseeable future.

WestRock owns and operates three recycling facilities in the Atlanta Area, one of which is a high volume state-of-the-art single stream processing facility located in Cobb County. This facility is processing more than 50% of the single stream collected in the Metro Area. WestRock is absorbing most of the significant cost of handling the mixed glass today, which is not a viable solution. The solution is to remove glass containers from the stream of material at the collection point. WestRock understands that this is a huge undertaking for the local government and its' contracted hauler(s) to reeducate the recycling public. This is why WestRock is extending the date that its operations will no longer accept mixed glass as a part of the single stream recycling material for processing.

3169 Holcomb Bridge Rd, Norcross Georgia 30071 Ph. 770/326-8279

Beginning November 1, 2015 WestRock's processing facilities will not accept loads of Single Stream recyclable materials that contain glass containers or any glass material.

WestRock (NYSE: WRK) is one of North America's leading providers of packaging solutions and manufacturers of containerboard and paperboard. RockTenn is currently ranked 293 on the Fortune 500 listing and has approximately $15 billion in annual sales. The company employs 42,000 workers at 275 facilities throughout the United States, United Kingdom, Spain, France, Japan, China, India, Canada, Mexico, Chile, Brazil, Argentina and several others. WestRock recovers 7 million tons of fiber annually and ships over 12 million tons of paperboard annually. WestRock is uniquely positioned to provide end-to-end solutions including a full portfolio of food, beverage and consumer packaging that contains, ships and markets our customers' products.

If you have any questions please contact me at 404-831-8476 or hal.risher@westrock.com.

Sincerely,

WestRock Recycling

3169 Holcomb Bridge Rd, Norcross Georgia 30071 Ph. 770/326-8279

Residential Recycling Collection and Disposal

Proposal Option 1 & Proposal Option 2

Containers

Waste Industries will provide each account requiring service with a 65-Gallon Recycling roll out cart. Waste Industries will send a postcard to every resident inviting them to participate in the recycling program. Residents who choose to participate will call to schedule delivery of their recycle cart. Residents who do not volunteer to participate will not receive a cart.

Vehicles

All 65-Gallon Recycle carts will be serviced with a Semi Automated Rear Load type vehicle with an automated cart flipper.

Collection Specifications

The following recyclable materials are acceptable for collection in our program:

Plastic Milk Jugs, Soda & Water Bottles, Plastic Laundry Soap Jugs, Aluminum Cans, Tin & Steel Cans, Newspaper, Junk Mail, Magazines, Phone Books, Office Paper, Food Boxes (No plastic liner), and Cardboard boxes. (NO GLASS PLEASE)

Why no glass? Our recycling partner West Rock Recycling has requested that we discontinue the inclusion of glass in the program. Broken glass interferes with automated sorting process utilized in their facility in Marietta, GA. The presence of broken glass in the fiber bales that are sold to end users diminishes the value of the material and presents a potential financial hardship for all recycling processors. In addition, there is a risk of injury to SP employees who work in the hand sorted segment of their process. Therefore, an important piece of our commitment to sustainability is to do what's best for all who are involved in the program. Any loads containing glass will be delivered to the landfill.

Service Schedule

Recycling services will be performed on a weekly schedule. Services will be provided between the hours of 7:00am to 7:00pm.

Disposal

All materials will be delivered to the Fairburn Transfer Station then transported to West Rock in Marietta, Georgia. The facility is fully operational and immediately ready for the receipt of most recyclables. They currently require all haulers to pay a tipping fee to get rid of the recyclables. There is no payback on the material.

WASTE INDUSTRIES

We're part of everyday life...
Make us part of yours.®

ATTACHMENT 1

NON-COLLUSION BIDDING CERTIFICATE

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1. The cost or prices to be negotiated shall have been arrived at independently without collusion, consultation, communication or agreement, for any purpose of restricting competition as to any matter relating to such costs or prices with any other Proposer or with any competitor.

2. Unless otherwise required by law, the cost or prices to be negotiated have not been knowingly disclosed by the firm prior to the opening of price negotiations, directly or indirectly to any other Proposer or to any competitor; and,

3. No attempt has been made or will be made by the Proposer to induce any person, partnership or corporation to submit or not submit a Statement of Qualifications for the purpose of restricting competition.

Don Collins
Signature of Authorized Agent

Don Collins Government Contracts Manager
Name/Title of Authorized Agent

10-19-15
Date

ATTACHMENT 3

CERTIFICATION REGARDING DEBARMENT, SUSPENSION, AND OTHER RESPONSIBILITY MATTERS; PRIMARY COVERED TRANSACTIONS

This Form Must Be Signed and Return with Bid or Bid will be deemed Non-responsive.

The Proposer, Waste Industries, that it and its principals: certifies to the best of its knowledge and belief,

1. Are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any Federal, State, or local department or agency;

2. Have not within a three-year period preceding this Proposal been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State or local) transaction or Contract under a public transaction; violation of Federal or State antitrust statues or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;

3. Are not presently indicted for or otherwise criminally or civilly charged by a governmental entity (Federal, State, or local) with the commission of any of the offenses enumerated in paragraph (2) of this certification; and

4. Have not within a three-year period preceding this application/Proposal had one or more public transactions (Federal, State, or local) terminated for cause or default.

Where the Contractor is unable to certify to any of the statements in this certification, such participant shall attach an explanation to this Proposal.

The Contractor, Waste Industries certifies or affirms the truthfulness and accuracy of the contents of the statements submitted on or with this Certification and understands that the provisions of 31 U.S.C. Sections 3801 Et Seq., are applicable thereto.

Don Collins

Signature of Authorized Agent

Don Collins Government Contracts Manager

Name/Title of Authorized Agent

10-19-15

Date

Angela Reader

Witness

ATTACHMENT 4

INELIGIBILITY CERTIFICATE

This Form Must Be Signed and Return with Bid or Bid will be deemed Non-responsive.

I hereby certify that I am a principal and duly authorized agent of Waste Industries and it is also whose address is 3351 North Henry Blvd, Stockbridge, GA 30281 certifies that the Contractor, nor any of its subcontractors to be used in performing this Contract, are listed on the list of Ineligible Contractors maintained by the Comptroller General of the United States.

Signature of Authorized Agent

Don Collins Government Contracts Manager
Name/Title of Authorized Agent

Date 10-19-15

ATTACHMENT 5

CERTIFICATION OF DRUG-FREE WORKPLACE

This Form Must Be Signed and Return with Bid or Bid will be deemed Non-responsive.

I hereby certify that I am a principal and duly authorized agent of Waste Industries and it is also whose address is 3351 North Henry Blvd, Stockbridge GA certifies that:

1. The provisions of Section 50-24-1 through 50-24-6 of the Official Code of Georgia Annotated, relating to the "Drug-Free Workplace Act" have been complied in full; and

2. A drug-free workplace will be provided for the consultant's employees during the performance of the Contract; and

3. Each subcontractor hired by the consultant shall be required to ensure that the subcontractor's employees are provided a drug-free workplace. The Consultant shall secure from that subcontractor the following written certification: "As part of the subcontracting agreement with the Consultant, certifies to the Consultant that a drug-free workplace will be provided for the subcontractor's employees during the performance of this Contract pursuant to paragraph (7) of subsection (b) of the Official Code of Georgia Annotated Section 50-24-3"; and

4. It is certified that the undersigned will not engage in the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana during the performance of the Contract.

Signature of Authorized Agent

Don Colling Government Contracts Manager
Name/Title of Authorized Agent

10-19-15
Date

ATTACHMENT 8

AFFIDAVIT VERIFYING STATUS FOR CITY PUBLIC BENEFIT APPLICATION

By executing this affidavit under oath, as an applicant for the City of Stockbridge, Georgia Business License or Occupational Tax Certificate, Alcohol License, execution of contract or other public benefit as referenced in O.C.G.A. Section 50-36-1, I am stating the following with respect to my application for a City of Stockbridge license/permit and/or contract for:

Waste Industries
Name of Applicant

1) X I am a United States citizen

OR

2) _____ I am a legal permanent resident 18 years of age or older or I am an otherwise qualified alien or non-immigrant under the Federal Immigration and Nationality Act 18 years of age or older and lawfully present in the United States.*

In making the above representation under oath, I understand that any person who knowingly and willfully makes a false, fictitious, or fraudulent statement or representation in an affidavit shall be guilty of a violation of O.C.G.A. Code Section 16-10-20.

Signature of Applicant: Don Collins Date: 10-19-15

Printed Name: Don Collins

*Alien Registration number for non-citizens: _____

**PLEASE INCLUDE A COPY OF YOUR PERMANENT RESIDENT CARD, EMPLOYMENT AUTHORIZATION, GREEN CARD, OR PASSPORT WITH A OCPY OF YOUR DRIVER'S LICENSE IF YOU ARE A LEGAL PERMANENT RESIDENT.

Subscribed and Sworn Before Me on this the 19 Day of October, 2015.

Notary Public: [signature]

My Commission Expires: 8-13-18

ROBERT [illegible] NOTARY PUBLIC MY COMMISSION EXPIRES [illegible] CHEROKEE COUNTY, GA

*Note: O.C.G.A. Section 50-36-1 (e)(2) requires that aliens under the Federal Immigration and Nationality Act, Title 8 U.S.C., as amended, provide their alien registration number. Because legal permanent residents are included in the federal definition of "alien", legal permanent residents must also provide their alien registration number. Qualified aliens that do not have an alien registration number may supply another identifying number below:

_____

ATTACHMENT 6

CITY OF STOCKBRIDGE CONFLICT OF INTEREST AND PROHIBITION AGAINST CONTINGENT FEES CERTIFICATION

This Form Must Be Signed and Return with Bid or Bid will be Deemed Non-responsive.

I hereby certify that I am a principal and duly authorized agent of Waste Industries, and, it is also whose address is 9351 North Henry Blvd, Stockbridge GA 30281 certifies that to the best of its knowledge there are no circumstances which shall cause a Conflict of Interest in performing services for City of Stockbridge.

Signature of Authorized Agent

Don Collins Government Contracts Manager
Name/Title of Authorized Agent

10-19-15
Date

ATTACHMENT 9

CERTIFICATION REGARDING LOBBYING

This Form Must Be Signed and Return with Bid or Bid will be Deemed Non-responsive.

The undersigned certifies, to the best of his or her knowledge and belief, that:

1. No appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of a Local, State or Federal agency, in connection with the awarding of any contract, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any contract, grant, loan, or cooperative agreement.

2. The undersigned shall require that the language of this certification be included in the award documentations for sub-awards at all tiers (including subcontracts, sub-grants, and contracts under grants, loans, and cooperative agreements) and that all sub-recipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by 31, U.S.C 1352 (as amended by the Lobbying Disclosure Act of 1995). Any person who fails to file the required certification shall be subject to a civil penalty of not less than $10,000, and not more than $100,000 for each such failure. [Note: Pursuant to 31 U.S.C. 1352(c)(1)-(2)(A), any person who makes a prohibited expenditure or fails to file or amend a required certification or disclosure form shall be subject to a civil penalty of not less than $10,000, and not more than $100,000 for each such expenditure or failure.

The Contractor, Waste Industries certifies or affirms the truthfulness and accuracy of each statement of its certification and disclosure, if any. In addition, the contractor understands and agrees that the provisions of 31 U.S.C 3801, *et seq.*, apply to this certification and disclosure, if any.

Signature of Contractor's Authorized Agent: [signature]

Name and Title of Contractor Authorized Agent: Don Collins Government Contracts Manager

Date: 10-19-15 Telephone #: 770-206-0519

Firm or Company Name: Waste Industries

Address: 3751 North Henry Blvd, Stockbridge GA 30281

ATTACHMENT 10

PROPOSAL SUBMITTAL LETTER

This Form Must Be Signed and Return with Bid or Bid will be deemed Non-responsive.

The undersigned, Waste Industries, hereby submits its bid proposal to furnish all labor, materials, equipment, delivered by the undersigned, to the City of Stockbridge, Georgia.

The undersigned acknowledges and agrees that the Proposal submitted by the undersigned shall be binding upon the undersigned and that if City of Stockbridge, Georgia, awards the Contract to the undersigned, the Proposal made by the undersigned and delivered to City of Stockbridge, Georgia herewith, together with such award, will constitute a legal, valid and binding Contract between the undersigned and City of Stockbridge, Georgia. The Contract created pursuant to the previous sentence shall incorporated the terms and conditions of the bid including, but not limited to, the bid Scope of Work, Solicitation instructions and Conditions, the Contract Provisions and the Contractor's Cost Proposal, all as described in the bid.

IN WITNESS WHEREOF, the undersigned has duly executed and delivered this Proposal Submittal Letter this 19th day of October, 2015

By

Government Contracts Manager
Title

Sworn to and subscribed before me the 19 day of October, 2015.

Notary Public

My Commission Expires:
8-13-18
Date

ROBERT KAZMIERCZAK NOTARY PUBLIC MY COMMISSION EXPIRES 08/13/18 ROCKDALE COUNTY, GA

ATTACHMENT 11

CONTRACTOR AFFIDAVIT under O.C.G.A. 13-10-91(b)(1)

By executing this affidavit, the undersigned contractor verifies its compliance with O.C.G.A 13-10-91, stating affirmatively that the individual, firm or corporation which is engaged in the physical performance of services on behalf of the City of Stockbridge and has registered with, is authorized to use, and uses, the federal work authorization program commonly known as E-Verify, or any subsequent replacement program, in accordance with the applicable provisions and deadlines established in O.C.G.A. 13-10-91. Furthermore, the undersigned contractor will contract for the physical performance of services in satisfaction of such contract only with subcontractors who present an affidavit to the contractor with the information required by O.C.G.A. 13-10-91(b). Contractor hereby attests that its federal work authorization user identification number and date of authorization are as follows:

170831
Federal Work Authorization User Identification Number

12-12-08
Date of Authorization

Waste Industries
Name of Contractor

Sanitation Collection Services
Name of Project

City of Stockbridge
Name of Public Employer

I hereby declare under penalty of perjury that the foregoing is true and correct.

Executed on October, 19 2015 in Stockbridge, Georgia.

Signature of Authorized Officer or Agent

Don Collins Government Contracts Manager
Printed Name and Title of Authorized Officer or Agent

SUBSCRIBED AND SWORN BEFORE ME ON THIS THE 19 DAY of October, 2015.

My Commission Expires: 8-13-18
NOTARY PUBLIC

ROBERT KAZIMIERCZAK
NOTARY PUBLIC
MY COMMISSION EXPIRES 08/13/18
ROCKDALE COUNTY, GA

City Of Stockbridge
RFP For Sanitation Collection Services

Proposal Price Sheet

Proposal Option 1 - Curbside Collection Services utilizing the Cities existing contract with the local City transfer station/Lamar County Regional Solid Waste Management Authority waste disposal site – City Bills Customers (costs and rates must include all fees, charges, and surcharges.)

Rate per month, per Unit, for curbside garbage collection $ 7.85

Rate per month, per Unit, for curbside recycling collection $ 2.50

Rate per month, per Unit, for curbside yard waste collection $ 1.57

Total Combined Monthly Rate $ 11.92

Rate per cubic yard dumpster service

Dumpster Pricing		Weekly Collection Frequency		
Cubic Yds.	Total	1x	2x	3x
2	Rate/Mo.			
4	Rate/Mo.			
6	Rate/Mo.			
8	Rate/Mo.			

Contractor to provide curbside bulk collection X Yes ____ No Included
If yes, provide rate per month, per home or price sheet for bulk collection.

Contractor to provide curbside tree limb collection X Yes ____ No Included
If yes, provide rate per month, per home or price sheet for tree limb collection.

Contractor to provide curbside white goods collection X Yes ____ No Included
If yes, provide rate per month, per home or price sheet for white goods collection.
Note: Provide a separate price sheet each for the three options of initial contract term: Two (2) years,

Three (3) years, and five (5) years.

All lengths of term apply to this pricing.

City Of Stockbridge
RFP For Sanitation Collection Services

Proposal Price Sheet

Proposal Option 2 - Curbside Collection Services without utilizing the Cities existing contract with the local waste disposal site – City Bills Customers (costs and rates must include all fees, charges, and surcharges.)

Rate per month, per Unit, for curbside garbage collection $ 9.75

Rate per month, per Unit, for curbside recycling collection $ 2.50

Rate per month, per Unit, for curbside yard waste collection $ 2.25

Total Combined Monthly Rate $ 14.50

Rate per cubic yard dumpster service

Dumpster Pricing		Weekly Collection Frequency		
Cubic Yds.	Total	1x	2x	3x
2	Rate/Mo.			
4	Rate/Mo.			
6	Rate/Mo.			
8	Rate/Mo.			

Contractor to provide curbside bulk collection X Yes ____ No Included
If yes, provide rate per month, per home or price sheet for bulk collection.

Contractor to provide curbside tree limb collection X Yes ____ No Included
If yes, provide rate per month, per home or price sheet for tree limb collection.

Contractor to provide curbside white goods collection X Yes ____ No Included
If yes, provide rate per month, per home or price sheet for white goods collection.

Note: Provide a separate price sheet each for the three options of initial contract term: Two (2) years, Three (3) years, and five (5) years.

All lengths of term apply to this pricing.

Residential Curbside Garbage, Recycling, Bulk & Yard Waste Collection

Alternate Proposal Option 3 Pricing Comparison

Pricing Comparison						
	Option 1 Frequency	Option 1 Pricing	Option 2 Frequency	Option 2 Pricing	Option 3 Frequency	Option 3 Pricing
Garbage Collection	Weekly	$7.85	Weekly	$9.75	Weekly	$9.60
Recycling Collection	Weekly	$2.50	Weekly	$2.50	Bi-Weekly	$1.30
Bulk/Yard Waste Collection	Weekly	$1.57	Weekly	$2.25	Weekly	Included
		$11.92		**$14.50**		**$10.90**

Assumptions

1. The disposal fee for Option 1 is $20.50 per ton. (Garbage or Yard Waste)
2. The disposal fee for Option 2 is $26.25 per ton. (Garbage & Yard Waste)
3. The disposal fee for Option 3 is $26.25 per ton. (Garbage & Yard Waste)

WASTE INDUSTRIES

We're part of everyday life... Make us part of yours.®

City Of Stockbridge
RFP For Sanitation Collection Services

Proposal Price Sheet

Proposal Option 1 - Curbside Collection Services utilizing the Cities existing contract with the local City transfer station/Lamar County Regional Solid Waste Management Authority waste disposal site – City Bills Customers (costs and rates must include all fees, charges, and surcharges except disposal fees.)

3 Year Term - City pays all disposal direct to Disposal Provider:

Rate per month, per Unit, for curbside garbage collection $6.25

Rate per month, per Unit, for curbside recycling collection $2.50

Rate per month, per Unit, for curbside yard waste collection $1.50

Total Combined Monthly Rate **$10.95**

Rate per cubic yard dumpster service

Dumpster Pricing		Weekly Collection Frequency		
Cubic Yds.	Total	1x	2x	3x
2	Rate/Mo.			
4	Rate/Mo.			
6	Rate/Mo.			
8	Rate/Mo.			

Contractor to provide curbside bulk collection __X__ Yes _____ No
If yes, provide rate per month, per home or price sheet for bulk collection.

Contractor to provide curbside tree limb collection __X___ Yes _____ No
If yes, provide rate per month, per home or price sheet for tree limb collection.

Contractor to provide curbside white goods collection __X___ Yes _____ No

If yes, provide rate per month, per home or price sheet for white goods collection. (Included)

City Of Stockbridge
RFP For Sanitation Collection Services

Proposal Price Sheet

Proposal Option 1 - Curbside Collection Services utilizing the Cities existing contract with the local City transfer station/Lamar County Regional Solid Waste Management Authority waste disposal site – City Bills Customers (costs and rates must include all fees, charges, and surcharges except disposal fees.)

5 Year Term - City pays all disposal direct to Disposal Provider for first 3 years. Remaining 2 years will be delivered to an alternate disposal site. Disposal fees for the last two years have been blended into the rate across the entire 60 month term.

Rate per month, per Unit, for curbside garbage collection	$7.65
Rate per month, per Unit, for curbside recycling collection	$2.50
Rate per month, per Unit, for curbside yard waste collection	$1.80
Total Combined Monthly Rate	**$11.95**

Rate per cubic yard dumpster service

Dumpster Pricing		Weekly Collection Frequency		
Cubic Yds.	Total	1x	2x	3x
2	Rate/Mo.			
4	Rate/Mo.			
6	Rate/Mo.			
8	Rate/Mo.			

Contractor to provide curbside bulk collection __X__ Yes _____ No
If yes, provide rate per month, per home or price sheet for bulk collection.

Contractor to provide curbside tree limb collection __X___ Yes _____ No
If yes, provide rate per month, per home or price sheet for tree limb collection.

Contractor to provide curbside white goods collection __X___ Yes _____ No

If yes, provide rate per month, per home or price sheet for white goods collection. (Included)

City Of Stockbridge
RFP For Sanitation Collection Services

Proposal Price Sheet

Proposal Option 1 - Curbside Collection Services utilizing the Cities existing contract with the local City transfer station/Lamar County Regional Solid Waste Management Authority waste disposal site – City Bills Customers (costs and rates must include all fees, charges, and surcharges except disposal fees.)

5 Year Term - City pays all disposal direct to Disposal Provider:

Rate per month, per Unit, for curbside garbage collection $6.25

Rate per month, per Unit, for curbside recycling collection $2.50

Rate per month, per Unit, for curbside yard waste collection $1.50

Total Combined Monthly Rate **$10.95**

Rate per cubic yard dumpster service

Dumpster Pricing		Weekly Collection Frequency		
Cubic Yds.	Total	1x	2x	3x
2	Rate/Mo.			
4	Rate/Mo.			
6	Rate/Mo.			
8	Rate/Mo.			

Contractor to provide curbside bulk collection __X__ Yes _____ No
If yes, provide rate per month, per home or price sheet for bulk collection.

Contractor to provide curbside tree limb collection __X___ Yes _____ No
If yes, provide rate per month, per home or price sheet for tree limb collection.

Contractor to provide curbside white goods collection __X___ Yes _____ No

If yes, provide rate per month, per home or price sheet for white goods collection. (Included)

EXHIBIT B

Curbside Solid Waste Collection Services & Fees

Type	Container Size	Service Frequency	Monthly Rate
Garbage Collection	95 Gallon Cart	Weekly	Included
Recycling Collection	65 Gallon Cart	Bi-Weekly	Included
Bulk Collection	N/A	Weekly	Included
Yard Waste Collection	N/A	Weekly	Included
Total monthly rate for all services:			$9.49

Non-Standard Residential - Services & Fees

Type	Container Size	Service Frequency	Monthly Rate
2nd Garbage Cart	95 Gallon	Weekly	$10.00

Non-Standard Commercial - Services & Fees

Type	Container Size	Service Frequency	Monthly Rate
Garbage Collection	95 Gallon Cart	Weekly	$20.00
Additional Carts	95 Gallon Cart	Weekly	$10.00 each

Non-Standard Services - Billing

Non-Standard Services will be billed directly to the resident by the CONTRACTOR on a quarterly basis. Because CUSTOMER is paying all disposal fees direct to the disposal facility, and disposal fees are not included in the standard Service rates, CONTRACTOR will pay CUSTOMER a rate of $2.00 per cart per month for all Non-Standard Services. Rates for Non-Standard Services include the $2.00 rate for disposal. This would also apply to any non-residents serviced by CONTRACTOR and combined with CUSTOMER routes. Non-resident services may only occur with CUSTOMER approval.

Garbage, Bulk and Yard Waste Disposal Fees

All waste materials will be delivered to the CUSTOMER owned transfer station located within the city limits of Stockbridge. CUSTOMER is responsible for paying all disposal fees. During holiday weeks when the CUSTOMER owned transfer station is not in operation, waste materials will be diverted to one of the following CONTRACTOR owned facilities

Southside Transfer Station	Fayetteville, GA	Disposal Fee	$26.25 per ton
Fairburn Transfer Station	Fairburn, GA	Disposal Fee	$26.25 per ton

Recycling Disposal Fees

All recyclables will be delivered to the Fairburn Transfer Station then transferred to the Pratt Recycling Facility in Conyers, GA. The disposal fee for recyclables is currently $10.00 per ton and is paid by CONTRACTOR.

Technology

EZ Waste Portal – CUSTOMER employees who have access to the internet, will have the ability to submit work orders for most types of service requests to CONTRACTOR. All training, implementation, and maintenance activities will be executed by CONTRACTOR.

Wasteindustries.com – Residents will have access to a customized area that provides service and routing information for each specific address of CUSTOMER.

Cityofstockbridge.com – Route maps and annual service calendars will be provided for the on-line use of CUSTOMER and its residents.